LSE – Current Report (128/2010)
Telekomunikacja Polska S.A., (TPSA) – Warsaw, Poland
October 27th, 2010

Pursuant to art. 56, clause 1, item 1 of the Law of July 29, 2005 on public offering and the conditions for introducing financial instruments to the organised trading system and on public companies (Journal of Laws of 2005, No. 184, item 1539 with amendments), the Management Board of Telekomunikacja Polska S.A. ("TP S.A", "TP") hereby provides selected financial and operating data related to the activities of TP Group for the 3Q and 9 months of 2010.

TP Group reports continued improvement of underlying performance in 3Q 2010, and strategic developments to secure future growth

3Q 2010 highlights

- **third consecutive quarter of revenue trends and EBITDA margin (restated[1]) improvement**
  - **revenue decrease contained to 3.9% year-on-year, versus -4.7% in 2Q**
  - **restated[1] EBITDA up by 1.9% quarter-on-quarter and margin at 38.5%, reflecting cost savings of PLN 103mn (PLN 383mn year-to-date)**
- **mobile segment top-line growth of 1.7% year-on-year, with estimated value market share gain of 0.3 p.p. year-on-year, to 31.3%**
- **restated[1] net income up by 14.5% versus 2Q and by 13.8% year-on-year**
- **dividend policy and medium-term action plan reaffirmed, in spite of PLN 1.1bn increase in risk provisions related legal dispute with DPTG**
- **net free cash flow at PLN 2.0bn year-to-date, reflecting strong operational performance; realised despite broadband investment ramp-up linked to the regulatory arrangement,**
- **key developments to secure future growth in broadband; re-pricing of the broadband offers and co-operation with TVN for the multi-play offering[2]**

Key figures (PLN million) IFRS	**3Q 2010**	**3Q 2009**	**Change**	**9M 2010**	**9M 2009**	**Change**
revenue	3,898	4,058	-3.9%	11,758	12,555	-6.3%
fixed line segment	2,218	2,399	-7.5%	6,817	7,486	-8,9%
mobile segment	1,943	1,911	+1.7%	5,709	5,863	-2.6%
restated[1] EBITDA	1,500	1,605	-6.5%	4,392	4,819	-8.9%
restated[1] EBITDA (as a % of revenue)	38.5%	39.6%	-1.1pp	37.4%	38.4%	-1.0 pp
EBITDA (reported)	439	1,605	-72.6%	3,331	4,819	-30.9%
restated[1] net income	372	327	+13.8%	982	1,030	-4.7%
net free cash flow	834	586	+42.3%	2,009	2,068	-2.9%

Commenting on TP Group's performance in 3Q 2010, Mr. Maciej Witucki, President of the Board and Chief Executive Officer, said:

"For the third consecutive quarter we are reporting visible improvement in our underlying financial performance, as our commercial actions deliver their expected results. Mobile revenue is back to growth, reflecting nine months of increasing customer base. We have also taken a big step forward to restore growth in Broadband; by finalising its re-pricing strategy in order to regain competitiveness on the market, as well as by securing top-quality multi-play content for our customers through the co-operation with TVN Group. I believe that these developments constitute a strong foundation for sustainable growth in Broadband. Finally, reflecting back on the Arrangement with the Regulator, signed just one year ago, it is now clear that this is not only positive for TP, but that it is also beneficial for the whole telecom market and most importantly for the Polish consumer, as all are benefiting from increased investment, improved service quality and lower prices."

[1] excluding the PLN 1.1 bn impact of revision of the provision for the DPTG dispute, recorded in 3Q 2010
[2] please see TP S.A.'s current report no 122/2010 for further details

Financial Review

Revenue down by 3.9% year-on-year, an improvement versus -4.7% year-on-year in 2Q

According to the Group's estimates, the evolution of the Polish telecom market value is slowly approaching stabilisation, as illustrated by a 0.9% year-on-year decline in 3Q, after -4.2% in Q2. The modest decrease can be attributed to the timing of MTR cuts in 2009; as a reminder, the second reduction was implemented in July 2009, thus making the comparison basis easier in 3Q. As a consequence, the value of the mobile market was up by 1.0% in 3Q, in comparison to last year.

TP Group revenue decrease was contained to 3.9% year-on-year, after -4.7% in 2Q. The improvement reflected better trends both in Mobile, with 3Q revenue growth of 1.7% year-on-year, as well as in the fixed segment, 3Q down by 7.5% year-on-year as compared to -8.7% in 2Q

Strong restated[3] EBITDA, resulting in a third consecutive quarter of margin recovery

At 38.5% margin, TP Group restated[4] EBITDA was up by 1.9% compared to 2Q. It was strongly helped by the cost savings program, which contributed by PLN 103mn in 3Q, with total savings year-to-date now amounting to PLN 383mn. The contribution of the mobile segment continued to be substantial, with 3Q EBITDA up by 4.0% year-on-year and EBITDA margin at 29.3%, up by 0.6 p.p. year-on-year.

Restated[4] net income up by 14.5% since 2Q and by 13.8% year-on-year

At PLN 372mn, restated[4] net income was up by PLN 47mn (or 14.5%) since 2Q and by PLN 45mn (or 13.8%) year-on-year. The quarter-on-quarter growth was achieved through higher EBITDA (restated[4]), coupled with a lower depreciation expenses (down by PLN 24mn in comparison to 2Q). The restated[4] net margin stands at 9.5% of revenue in 3Q, up by 1.3p.p. compared to 2Q and 1.4p.p. year-on-year.

Revised provision for claims and litigation is not expected to impact either the dividend policy, or the targeted benefits of the medium term action plan

Following a partial award issued by the Arbitration Tribunal in the dispute with DPTG[4], TP S.A.'s Management Board has conducted the necessary reassessment of the provision in consideration both of this partial award ("Phase I") and of the potential award to DPTG for the period from July 2004 to January 2009 ("Phase II"). The provision has been increased from an equivalent of approximately PLN 1.1bn to an equivalent of approximately PLN 2.2bn. The revised amount is made up of the sum of the Arbitration Tribunal's award for the Phase I and of the result of a linear projection of the amounts awarded in the partial decision of the Tribunal for the 125 months of "Phase I" onto the 55 months of "Phase II", and includes interest. As a consequence of the above-mentioned revision of the provision TP Group's reported EBITDA for the nine months ended September 30, 2010 is down to PLN 3,331mn and the reported net result for the said period amounts to PLN -110mn.

The Company's Management has been obliged to adjust the level of provision for this matter by virtue of the fact that an arbitral award had been rendered. Nevertheless, it strongly disputes both the contractual basis of the claim and the amounts awarded. Therefore, the amount of the provision should in no way be viewed as an indication by TP S.A. of the proper outcome of the dispute. On the contrary and as mentioned above, it is the strongly held opinion of TP S.A.'s Management and its counsel that the award is in clear violation of the basic rules of Public Policy.

[3] excluding the PLN 1.1bn impact of revision of the provision for the DPTG dispute, recorded in 3Q
[4] for further details regarding this case, please refer to TP S.A. current report no 104/2010, dated September 3, 2010, or to note 8b in the TP Group financial statements for the nine months ended September 30, 2010

TP S.A.'s Management, acting in the best interests of the Company and its shareholders, will use all reasonable legal actions to resist the award issued by the Arbitration Tribunal.

TP Group's Management herewith reiterates that this provision adjustment should not have any impact on its dividend policy and targeted benefits of its medium-term action plan, as disclosed on February 23, 2010.

Strong net free cash flow generation, exceeding PLN 2bn for the nine months of 2010

Net free cash flow for the nine months ended September 30, 2010 has amounted to PLN 2,009mn, and was down by only PLN 59mn in comparison to last year. Lower cash from operating activities (down by PLN 572mn) can partially be explained by a PLN 186mn negative difference in derivatives[5] used to hedge TP Group's foreign currency denominated liabilities. Nevertheless, due to a lower working capital requirement (down by PLN 82mn year-on-year) and cash outflows related to capital expenditures (down by PLN 430mn year-on-year) the net free cash flow generation after nine months of 2010 is similar to that achieved in the comparable period of 2009.

[5] -PLN 186mn consists of PLN 135mn gains in 2009 (as the PLN weakened) and PLN 51mn losses in 2010 (as the PLN gained)

3Q 2010: mobile segment review

- **revenue up by 1.7% year-on-year; significant improvement in trend in comparison to -0.2% in 2Q**
- **EBITDA up by 4.0% year-on-year, with EBITDA margin at 29.3% up by 0.6p.p. year-on-year**
- **customer base up by 112,000 quarter-on-quarter (+2.9% growth year-on-year)**
- **value market share at 31.3%, (+0.3p.p. year-on-year)**
- **mobile post-paid customer base up by 4.9% year-on-year, reaching 48.3% of total**
- **dedicated mobile broadband subscriptions growing by 10.4% since 2Q and up by 27.5% year-on-year**

Key figures

Mobile line indicators	3Q 2010	3Q 2009	Change	9M 2010	9M 2009	Change
Revenues (PLN million)	1,943	1,911	+1.7%	5,709	5,863	-2.6%
Number of total customers (000's)	14,141	13,736	+2.9%			
Number of post-paid customers (000's)	6,829	6,508	+4.9%			
Number of prepaid customers (000's)	7,312	7,228	+1.2%			
Number of mobile broadband access (000's)	478	375	+27.5%			
EBITDA margin (as a % of revenue)	29.3%	28.7%	+0.6 pp	29.5%	28.0%	+1.5 pp

Mobile revenue trend has improved significantly, with 1.7% year-on-year growth in 3Q compared to a 0.2% decline in 2Q. Timing of the MTR cuts (implemented in March and July 2009) was the main reason for the improvement, as their impact no longer affected the year-on-year comparison. The growth versus last year was achieved due to a 2.9% increase of the customer base, including a 4.9% rise in the number of post-paid subscribers, reflecting the Group's focus on value, as well as by a 27.5% rise in the number of mobile broadband access. Net additions amounted to 112,000 in 3Q, bringing the year-to-date total to 427,000. This was supported by a 16.4% growth of usage (AUPU[6]), which had helped to limit the competitive price pressure. ARPU was down by 2.3% year-on-year, compared to -2.9% in 2Q and -8% in 1Q.

Mobile EBITDA was up by 4.0% year-on-year, with EBITDA margin at 29.3%, up by 0.6p.p. compared to last year. This was achieved through higher revenue and good cost control; the increase in the cost base was limited to 0.7% year-on-year.

[6] AUPU: average usage per user

3Q 2010: fixed line segment review

- **gradual upturn in revenue trends, with 3Q down by 7.5% year-on-year in comparison to -8.7% in 2Q**
- **restated[10] EBITDA up by 8.0% since 2Q, and at 41.9% of revenue**
- **retail broadband base[7] up by 8,000 since 2Q, despite still unfavourable pricing in 3Q**
    - **re-pricing strategy finalised in October, bringing TP back to competitive levels**
    - **nearly 22% broadband customers have the 2P[8] bundle; which is a key retention tool**
- **TV customer base up by 9.7% since 2Q and +75.3% year-on-year**
    - **co-operation agreement with TVN to secure attractive multi-play offer for TP clients**

Key figures

Fixed line indicators	3Q 2010	3Q 2009	Change	9M 2010	9M 2009	Change
Revenue (PLN million)	2,218	2,399	-7.5%	6,817	7,486	-8.9%
Number of fixed lines (000's)[9]	7,868	8,452	-6.9%			
Number of retail broadband accesses[7] (000's)	2,269	2,278	-0.3%			
Number of TV customers (000's)	497	283	+75.6%			
restated[10] EBITDA margin (as a % of revenue)	41.9%	44.1%	-2.2 pp	39.8%	42.4%	-2.6pp

Fixed line revenue trends have continued to improve, with 3Q down by 7.5% year-on-year in comparison to a 8.7% decline in 2Q, partially influenced by a favourable comparison in wholesale revenue. Retail Broadband customer base has grown by 8,000 since 2Q, and does not yet reflect the expected benefits of new prices, based on the cost plus formula, which have been introduced on October 1, 2010. Broadband ARPU was up by 0.5% since 2Q, signalling an end to a declining trend and reflecting a shift to higher speed options (6Mb/s and more), which has been observed after price cuts for the top-speed options (April 2010). The TV subscriber base has reached 497,000 users, which represents 21.9% of the retail broadband base. The retail fixed line subscriber base declined by 197,000, part of which is attributed to a churn catch-up effect from a *force majeure* influenced 2Q.

Fixed line EBITDA (restated[9]) was up by 8.0% since 2Q, and stood at a strong 41.9% of revenue. The comparison with the same year-ago period is still unfavourable (restated[9] EBITDA margin down by 2.2p.p.), mostly due to the revenue decline. The total cost base[9] however is down by 4.0% year-on-year, reflecting the positive impact of the cost optimisation program in the Group.

Commenting on the 3Q results, Mr Roland Dubois, TP Group's Chief Financial Officer said:

"TP Group's financial performance has been solid since the beginning of the year. We are obviously disappointed with developments in the dispute with DPTG, but we have disclosed our results on a restated basis, to illustrate the trends in our underlying performance. Net Free Cash Flow generation is strong, considering the ramp-up in capital expenditure linked to the Regulatory Arrangement. We have the cost base well under control, which allows us to report an improvement in underlying EBITDA for a third consecutive quarter. We will continue to work on realising additional efficiencies. Since simple savings seem to be mostly behind us, we will now need to focus on reengineering our processes to reduce costs. While this is going to require more effort, it is of a double benefit to the Group; we will optimise the cost base, while simultaneously improving the way we do business, making TP Group more agile and creating a better service for our customers. The launch of Orange Customer Service subsidiary and co-operation with TVN[11] are good

---

[7] including CDMA and Orange Freedom sold by PTK
[8] 2P: broadband and television bundle
[9] including Orange WLR and Orange WLL
[10] excluding the PLN 1.1bn impact of revision of the provision for the DPTG dispute, recorded in 3Q
[11] please see TP S.A.'s current report number 122 for further details of the project

examples of such new initiatives, including intra-sector co-operation. I am confident that we will be able to create additional value for our shareholders."

Forward-looking statement

This press release contains forward-looking statements, including, but not limited to, statements regarding anticipated future events and financial performance with respect to our operations. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like 'believe', 'expect', 'anticipate', 'estimated', 'project', 'plan', 'pro forma' and 'intend' or future or conditional verbs such as 'will,' 'would,' or 'may.' Factors that could cause actual results to differ materially from expected results include, but are not limited to, those set forth in our Registration Statement, as filed with the Polish securities and exchange commission, the competitive environment in which we operate, changes in general economic conditions and changes in the Polish and/or global financial and/or capital markets. Forward-looking statements represent management's views as of the date they are made, and we assume no obligation to update any forward-looking statements for actual events occurring after that date. You are cautioned not to place undue reliance on our forward-looking statements.

Contacts

Press:
Wojciech Jabczyński, Head of TP Group Press Office
Tel: + 48 (0) 22 527 19 39 – Fax: + 48 (0) 22 527 19 79
E-mail: biuro.prasowe@telekomunikacja.pl

Investor Relations:
Jacek Kunicki, TP Group Investor Relations Director
Tel: + 48 (0) 22 527 23 23 – Fax + 48 (0) 22 527 23 41
E-mail: jacek.kunicki@telekomunikacja.pl

Telekomunikacja Polska's Management Board
are pleased to invite you to the Company's results for the third quarter of 2010

TP S.A. Q3 Results Presentation
Wednesday 27th October 2010

Venue address:
Telekomunikacja Polska S.A.
ul. Twarda 18, 00-105 Warsaw, Poland
Registration: 10.30 CET
Start: 11.00 CET

The presentation will also be available via a live webcast on our website and via a live conference call:

Time:
11:00 (Warsaw)
10:00 (London)
05:00 (New York)

Conference title:
TP Group Q3 Results

Dial in numbers:
UK/Europe: +44-20-7190-1595
US: +1-480-629-9772

Toll free numbers:
UK: 0800-358-5256
US: +1-877-941-6009

The results will be available on our website (www.tp-ir.pl) on the morning of 27th October. If you are on the TP mailing list, you should receive further notification by email as soon as they are available.

If you wish to attend this event please reply to Susan Peterssen by 25th October:
Phone: +44 (0) 20 7462 4382
Email: tpsa@imagination.com

TP Group Consolidated - Revenue, net

(Amount in PLN millions)	3Q 2010	3Q 2009	9M 2010	9M 2009
Fixed line telephony services	**1,251**	**1,423**	**3,916**	**4,514**
Retail revenue (subscriptions and traffic)	979	1,168	3,085	3,677
Wholesale revenue incl. interconnection	267	248	819	815
Payphone revenue	5	7	12	21
Other	0	0	0	1
Mobile telephony services	**1,785**	**1,786**	**5,250**	**5,445**
Voice traffic revenue	1,073	1,089	3,150	3,217
Interconnection revenue	345	319	1,006	1,108
Messaging services and content	356	368	1,059	1,077
Other	11	10	35	44
Data Services	**623**	**645**	**1,898**	**1,946**
Leased lines	71	79	218	239
Data transmission	164	169	512	513
Dial – up	1	3	4	11
Broadband revenue	387	394	1,164	1,183
Radio communications	54	53	158	160
Sales of goods and other	185	151	536	490
Total revenue, net	**3,898**	**4,058**	**11,758**	**12,555**

TP Group operating expenses breakdown

(Amounts in PLN millions)	3Q 2010	3Q 2009	9M 2010	9M 2009
Labour expenses	522	560	1,680	1,764
Purchase and payment to other operators	545	491	1,589	1,714
Commercial expenses	600	594	1,817	1,847
Costs relating to network and IT expenses	213	235	676	730
Content services	27	41	83	125
Other external purchases	369	391	1,113	1,170
Other operating expenses, net	147	131	415	360
Provisions for claims and litigation, risks and other charges	1,054	15	1,080	51
Operating forex gains/(losses), net	2	-1	8	-6
Disposals	-20	-4	-34	-18
Total costs	3,459	2,453	8,427	7,737

Fixed Voice customer base	2009				2010		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Main lines (thousands)							
POTS	*6,691*	*6,481*	*6,274*	*6,068*	*5,895*	*5,742*	*5 536*
ISDN 2B+D	*754*	*734*	*712*	*701*	682	*665*	*646*
ISDN 30B+D	*276*	*271*	*269*	*264*	264	*265*	*266*
WLR PTK	*3,3*	*16,7*	*30*	*44*	*50*	*67*	*84*
WLL PTK					2	*12*	*20*
Total retail main lines	***7,724***	***7,503***	***7,285***	***7,076***	***6,893***	***6,750***	***6,553***
WLR	*1,023*	*1,102*	*1,167*	*1,211*	*1,246*	*1,279*	*1,315*
Total number of main lines	**8,747**	**8,605**	**8,452**	**8,288**	**8,140**	**8,029**	**7,868**
ARPU per month							
Fixed voice ARPU (in PLN)	55.2	52.5	52.6	52.0	50.9	49.9	49,0
fixed voice market							
Fixed vioce penetration (in households)	59.4%	58.8%	57.9%	57.3%	56.7%	56.2%	55.5%
Local access market in Poland-estimated (in million)	10.6	10.5	10.3	10.3	10.3	10.2	10.1
Fixed voice market share (%)							
Volume							
DLD:*	*74.1%*	*72.8%*	*72.9%*	*72.7%*	*72.5%*	*71.1%*	*69.6%*
F2M:*	*78.3%*	*77.3%*	*77.1%*	*77.2%*	*77.5%*	*77.2%*	*76.7%*
ILD:*	*67.1%*	*65.5%*	*65.5%*	*64.7%*	*64.4%*	*64.2%*	*64.1%*
LC:*	*78.5%*	*77.8%*	*77.4%*	*76.5%*	*76.1%*	*75.5%*	*74.5%*
Overall Traffic M/S*:	*77.4%*	*76.4%*	*76.1%*	*75.6%*	*75.3%*	*74.6%*	*73.5%*
TPG Retail local access**	*73.2%*	*71.4%*	*70.0%*	*68.4%*	*67.2%*	*66.2%*	*64.8%*
Total local access	*82.9%*	*81.9%*	*82.2%*	*80.6%*	*79.6%*	*79.1%*	*78.4%*
Value market share	*73.1%*	*71.8%*	*71.5%*	*70.9%*	*70.5%*	*70.1%*	*69.1%*

* Traffic market share measured at the end of each quarter based on TP network in Mass and Business Segment
** Local access without Wholesale Line Rental but with Orange WLR part

Fixed Broadband customer base	2009				2010		
	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Broadband access lines (thousands)							
ADSL	*2,115*	*2,116*	*2,102*	*2,071*	*2,039*	*2,021*	*2 003*
CDMA	*16*	*34*	*53*	*72*	*88*	*101*	*121*
SDI	*1*	*1*	*1*	*1*	*1*	*1*	*1*
Bitstream access	*388*	*412*	*431*	*456*	*490*	*508*	*515*
LLU	*3.8*	*7.9*	*23.7*	*51.6*	*62.1*	*75.8*	*101.7*
Total	**2,524**	**2,571**	**2,611**	**2,652**	**2,680**	**2,707**	**2,742**
Retail broadband access lines (thousands)							
of which TP fixed	*2,116*	*2,118*	*2,103*	*2,072*	*2,040*	*2,022*	*2 004*
*of which Orange fixed**	*127*	*151*	*176*	*201*	*222*	*239*	*265*
Retail - total	**2,243**	**2,268**	**2,278**	**2,273**	**2,262**	**2,261**	**2 269**
ARPU per month							
TPG Broadband ARPU (in PLN)	58.7	58.8	58.0	57.7	57.7	56.6	56.9
internet features							
TV client base (thousands)	**198**	**239**	**283**	**372**	**417**	**453**	**497**
of which IPTV	86	95	107	109	111	113	114
of which TV over Satellite (TVoSAT)	112	144	176	263	306	340	383
VoIP client base (thousands)	162	156	150	140	123	143	140
Livebox client base (thousands)	582	614	645	702	727	741	760
broadband market							
B2C Broadband penetration (in households)	39.7%	40.2%	40.7%	41.5%	42.1%	42.4%	42.8%
Total broadband market customers - estimated (in '000)	5,717	5,821	5,922	6,079	6,190	6,267	6,351
TP Group gross adds market share	36.8%	35.4%	34.2%	30.5%	33.5%	30.2%	31.9%
TP Group net adds market share	32.1%	25.0%	9.8%	-3.4%	-9.9%	-0.7%	9.2%
TP Group volume market share (in %)	39.2%	39.0%	38.5%	37.4%	36.5%	36.1%	35.7%
TP Group value market share (in %)	49.5%	49.5%	48.8%	47.5%	46.6%	45.4%	44.7%

* incl. BSA and CDMA

Mobile Segment	2009				2010		
customer base	1Q	2Q	3Q	4Q	1Q	2Q	3Q
Mobile customer base (thousands)							
Post-paid*	6,310	6,449	6,507	6,623	6,712	6,791	6,828
Pre-paid	7,370	7,318	7,228	7,090	7,062	7,238	7,312
NMT	1	1	1	1	1	1	1
Total	**13,681**	**13,768**	**13,736**	**13,714**	**13,774**	**14,029**	**14,141**
MVNOs customers	41	48	48	51	54	56	52
Dedicated mobile broadband subscription client base	368	378	375	388	400	433	478
Active mobile broadband enable devices (thousands)	4,731	5,370	5,420	5,503	6,572	6,448	7,076
ARPU							
Monthly mobile customer ARPU in quarter (PLN)							
post-paid	75.1	72.9	69.4	67.6	64.5	69.0	66.9
pre-paid	20.2	20.5	20.9	19.9	19.2	19.7	20.3
Blended	44.8	44.9	43.8	42.7	41.2	43.6	42.8
Retail ARPU (PLN)	33.6	35.1	35.4	34.4	33.0	34.2	33.8
Wholesale ARPU (PLN)	11.2	9.8	8.4	8.3	8.2	9.0	8.8
Voice ARPU (PLN)							
post-paid	58.4	56.4	52.9	51.2	48.8	53.0	51.3
pre-paid	14.5	14.1	14.4	13.3	12.8	13.5	14.0
Blended	34.2	33.8	32.6	31.4	30.3	32.7	32.0
Non-voice ARPU (PLN)							
post-paid	16.6	16.5	16.5	16.4	15.8	16.0	15.6
pre-paid	5.7	6.3	6.5	6.6	6.5	6.2	6.3
Blended	10.6	11.1	11.2	11.3	11.0	10.9	10.8
Non-voice revenue as % of total network revenue:	23.5%	24.4%	25.3%	25.9%	26.0%	23.8%	24.1%
volumes & churn							
AUPU (in minutes)							
post-paid	206.5	215.2	215.3	220.1	219.2	229.0	229.3
pre-paid	60.3	65.6	71.3	70.7	78.0	98.4	99.2
Blended	125.8	135.3	139.2	141.9	146.6	161.8	162.1
Mobile customer churn rate (%)							
post-paid	2.8	2.6	3.1	3.3	3.1	2.8	3.6
pre-paid	20.7	14.2	17.7	16.6	15.1	13.7	16.2
subsidies							
SAC (PLN)							
post-paid	512.8	524.9	488.6	489.9	485.2	486.6	533.7
pre-paid**	12.07	12.11	7.8	10.6	9.8	10.5	9.4
Blended**	136.3	131.9	118.2	138.4	133.5	121.2	128.5
SRC (PLN)	605.9	646.9	580.4	594.3	531.0	535.8	537.7
network coverage							
PTK Centertel EDGE coverage in % of population:	99.5%	99.5%	99.5%	99.5%	99.5%	99.6%	99.6%
PTK Centertel UMTS coverage in % of population:	52.9%	54.4%	54.9%	55.3%	55.4%	56.0%	56.3%
Mobile market							
Market penetration rate for mobile network services	115.2%	116.4%	116.7%	117.8%	118.5%	119.8%	121.4%
PTK Centertel mobile market share in volume	31.1%	31.0%	30.8%	30.5%	30.5%	30.7%	30.5%
PTK Centertel mobile market share in value	32.1%	30.8%	31.0%	30.8%	31.5%	31.9%	31.3%

* excluding Orange WLL presented as retail fixed line.
**data has been changed back from Q1 2009 due to correction on provision expense from SAC to prepay voucher commisions

Employment structure of TP Group *Full time positions*	2009				2010		
	1Q	**2Q**	**3Q**	**4Q**	**1Q**	**2Q**	**3Q**
TP SA	23 152	22 534	22 136	21 089	20 466	19 594	19 090
PTK Centertel	3 559	3 645	3 638	3 672	3 652	3 659	3 653
Other	2 772	2 777	2 751	2 905	2 970	3 032	3 066
TP Group	**29 483**	**28 956**	**28 525**	**27 666**	**27 089**	**26 285**	**25 809**

Terms used:
Churn rate – The number of customers who disconnect from a network in a given period, divided by the weighted average number of customers in the same period
ARPU – Average revenue per user
AUPU – Average minutes of use per user
SAC – Subscribers acquisition cost
SRC - Subscribers retention cost