QSr 3/2016 ORANGEPL

☐ - restated

#### POLISH FINANCIAL SUPERVISION AUTHORITY

# Quarterly consolidated report for the third quarter of 2016

(according to par. 82 s. 2 and par. 83 s. 3 of the Decree of Minister of Finance dated 19 February 2009 - unified text Journal of Laws 2014, No. 133, with amendments) for the issuers in sectors of production, construction, trade or services

for the third quarter of 2016, i.e. from 1 January 2016 to 30 September 2016

including condensed consolidated financial statements prepared under: International Financial Reporting Standards

in currency: PLN

and condensed separate financial statements prepared under: International Financial Reporting Standards in currency: PLN

date of issuance: 24 October 2016

|                              | (full name of issuer)                     |
|------------------------------|---|
| ORANGEPL                     | Telecommunication (tel)                   |
| reviated name of the issuer) | (classification according to WSE/ sector) |
| 02-326                       | Warsaw                                    |
| (post code)                  | (location)                                |
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|   | PLI  | v. ,000  | EUI  | t '000   |
|---|--|--|--|--|
| SELECTED FINANCIAL DATA   | 3 quarter cumulative period<br>from 01/01/2016 to 30/09/2016 | 3 quarter cumulative period<br>from 01/01/2015 to 30/09/2015 | 3 quarter cumulative period<br>from 01/01/2016 to 30/09/2016 | 3 quarter cumulative period<br>from 01/01/2015 to 30/09/2015 |
|   | condensed consolidated financial s                           |  |  |  |
| I. Revenue  | 8 557 000  | 8 914 000  | 1 958 661  | 2 143 561  |
| II. Operating income  | 494 000  | 690 000  | 113 075  | 165 925  |
| III. Profit before income tax   | 223 000  | 480 000  | 51 044   | 115 426  |
| IV. Consolidated net income   | 152 000  | 407 000  | 34 792   | 97 872   |
| V. Net income attributable to owners of Orange Polska S.A.                  | 152 000  | 407 000  | 34 792   | 97 872   |
| VI. Earnings per share (in PLN/EUR) (basic and diluted)                     | 0,12   | 0,31   | 0,03   | 0,07   |
| VII. Weighted average number of shares (in millions) (basic and diluted)    | 1 312  | 1 312  | 1 312  | 1 312  |
| VIII. Total comprehensive income  | 169 000  | 463 000  | 38 683   | 111 338  |
| IX. Total comprehensive income attributable to owners of Orange Polska S.A. | 169 000  | 463 000  | 38 683   | 111 338  |
| X. Net cash provided by operating activities                                | 2 032 000  | 2 073 000  | 465 116  | 498 497  |
| XI. Net cash used in investing activities                                   | (4 726 000)  | (1 968 000)  | (1 081 762)  | (473 248)  |
| XII. Net cash provided by /(used in) financing activities                   | 2 769 000  | (123 000)  | 633 812  | (29 578)   |
| XIII. Total net change in cash and cash equivalents                         | 75 000   | (17 000)   | 17 167   | (4 088)  |
|   | balance as at<br>30/09/2016                                  | balance as at<br>31/12/2015                                  | balance as at<br>30/09/2016                                  | balance as at<br>31/12/2015                                  |
| XIV. Total current assets   | 2 184 000  | 2 330 000  | 506 494  | 546 756  |
| XV. Total non-current assets  | 21 756 000   | 19 322 000   | 5 045 455  | 4 534 084  |
| XVI. Total assets   | 23 940 000   | 21 652 000   | 5 551 948  | 5 080 840  |
| XVII. Total current liabilities   | 4 085 000  | 5 185 000  | 947 356  | 1 216 708  |
| XVIII. Total non-current liabilities  | 8 037 000  | 4 490 000  | 1 863 868  | 1 053 619  |
| XIX. Total equity   | 11 818 000   | 11 977 000   | 2 740 724  | 2 810 513  |
| XX. Equity attributable to owners of Orange Polska S.A.                     | 11 816 000   | 11 975 000   | 2 740 260  | 2 810 043  |
| XXI. Share capital  | 3 937 000  | 3 937 000  | 913 033  | 923 853  |
|   | condensed separate financial sta                             | tements data   |  |  |
|   | 3 quarter cumulative period<br>from 01/01/2016 to 30/09/2016 | 3 quarter cumulative period<br>from 01/01/2015 to 30/09/2015 | 3 quarter cumulative period<br>from 01/01/2016 to 30/09/2016 | 3 quarter cumulative period<br>from 01/01/2015 to 30/09/2015 |
| I. Revenue  | 8 392 000  | 8 589 000  | 1 920 894  | 2 065 408  |
| II. Operating income  | 441 000  | 590 000  | 100 943  | 141 878  |
| III. Profit before income tax   | 282 000  | 442 000  | 64 549   | 106 288  |
| IV. Net income  | 243 000  | 376 000  | 55 622   | 90 417   |
| V. Earnings per share (in PLN/EUR) (basic and diluted)                      | 0.19   | 0.29   | 0.04   | 0.07   |
| VI. Weighted average number of shares (in millions) (basic and diluted)     | 1 312  | 1 312  | 1 312  | 1 312  |
| VII. Total comprehensive income   | 260 000  | 429 000  | 59 513   | 103 162  |
| VIII. Net cash provided by operating activities                             | 2 147 000  | 2 097 000  | 491 439  | 504 268  |
| IX. Net cash used in investing activities                                   | (4 735 000)  | (1 977 000)  | (1 083 822)  | (475 412)  |
| X. Net cash provided by /(used in) financing activities                     | 2 619 000  | (131 000)  | 599 478  | (31 502)   |
| XI. Total net change in cash and cash equivalents                           | 31 000   | (10 000)   | 7 096  | (2 405)  |
|   | balance as at<br>30/09/2016                                  | balance as at<br>31/12/2015                                  | balance as at<br>30/09/2016                                  | balance as at<br>31/12/2015                                  |
| XII. Total current assets   | 2 066 000  | 2 643 000  | 479 128  | 620 204  |
| XIII. Total non-current assets  | 21 891 000   | 20 521 000   | 5 076 763  | 4 815 441  |
| XIV. Total assets   | 23 957 000   | 23 164 000   | 5 555 891  | 5 435 645  |
| XV. Total current liabilities   | 4 084 000  | 5 795 000  | 947 124  | 1 359 850  |
| XVI. Total non-current liabilities  | 8 020 000  | 5 590 000  | 1 859 926  | 1 339 830  |
| XVII. Total equity  | 11 853 000   | 11 779 000   | 2 748 840  | 2 764 050  |
| XVII. Iotal equity XVIII. Share capital                                     | 3 937 000  | 3 937 000  | 913 033  | 923 853  |
| A viii. Share capitar   | 3 93 / 000   | 3 93 / 000   | 913 033  | 923 633  |

Polish Financial Supervision Authority

# **ORANGE POLSKA GROUP**

# CONDENSED IFRS QUARTERLY CONSOLIDATED FINANCIAL STATEMENTS FOR THE 3 MONTHS ENDED 30 SEPTEMBER 2016



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# CONSOLIDATED INCOME STATEMENT

| (in PLN millions, except for earnings per share)                    | 3 months<br>ended 30 Sept | 9 months<br>tember 2016 | 3 months<br>ended 30 Sep | 9 months<br>tember 2015 |
|---|---------------------------|-------------------------|--------------------------|-------------------------|
|   |                           |                         |                          | (see Note 4)            |
| Revenue   | 2,851                     | 8,557                   | 2,971                    | 8,914                   |
| External purchases  | (1,535)                   | (4,591)                 | (1,524)                  | (4,562)                 |
| Labour expense  | (404)                     | (1,225)                 | (430)                    | (1,317)                 |
| Other operating expense   | (132)                     | (428)                   | (147)                    | (438)                   |
| Other operating income  | 42                        | 154                     | 49                       | 192                     |
| Gains on disposal of assets   | 9                         | 56                      | 10                       | 58                      |
| Depreciation and amortisation                                       | (695)                     | (2,031)                 | (716)                    | (2,159)                 |
| (Impairment)/reversal of impairment of non-current assets           | 1                         | 2                       | (1)                      | 2                       |
| Operating income  | 137                       | 494                     | 212                      | 690                     |
| Interest income   | 6                         | 16                      | 4                        | 12                      |
| Interest expense and other financial charges                        | (72)                      | (218)                   | (53)                     | (154)                   |
| Discounting expense   | (13)                      | (69)                    | (27)                     | (68)                    |
| Finance costs, net  | (79)                      | (271)                   | (76)                     | (210)                   |
| Income tax  | (21)                      | (71)                    | (26)                     | (73)                    |
| Consolidated net income   | 37                        | 152                     | 110                      | 407                     |
| Net income attributable to owners of Orange Polska S.A.             | 37                        | 152                     | 110                      | 407                     |
| Net income attributable to non-controlling interests                | -                         | -                       | -                        |                         |
| Familiary and share (in DLA) (basis and diluted)                    | 0.00                      | 0.10                    | 0.00                     | 0.04                    |
| Earnings per share (in PLN) (basic and diluted)                     | 0.03                      | 0.12                    | 0.08                     | 0.31                    |
| Weighted average number of shares (in millions) (basic and diluted) | 1,312                     | 1,312                   | 1,312                    | 1,312                   |

# CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME

| (in PLN millions)   | 3 months | 9 months | 3 months | 9 months          |  |
|---|----------|----------|----------|-------------------|--|
| O   | •        |          |          | 80 September 2015 |  |
| Consolidated net income   | 37       | 152      | 110      | 407               |  |
| Items that will not be reclassified to profit or loss                   |          |          |          |                   |  |
| Actuarial gains/(losses) on post-employment benefits                    | (4)      | (1)      | 18       | 18                |  |
| Income tax relating to items not to be reclassified                     | 1        | -        | (3)      | (3)               |  |
| Items that may be reclassified subsequently to profit or loss           |          |          |          |                   |  |
| Gains on cash flow hedges   | 10       | 22       | 5        | 51                |  |
| Income tax relating to items that may be reclassified                   | (2)      | (4)      | (1)      | (10)              |  |
| Other comprehensive income, net of tax                                  | 5        | 17       | 19       | 56                |  |
| Total comprehensive income  | 42       | 169      | 129      | 463               |  |
|   |          |          |          |                   |  |
| Total comprehensive income attributable to owners of Orange Polska S.A. | 42       | 169      | 129      | 463               |  |
| Total comprehensive income attributable to non-controlling interests    | -        | -        | -        | -                 |  |

# CONSOLIDATED STATEMENT OF FINANCIAL POSITION

| (in PLN millions)   | At 30 September<br>2016 | At 31 December<br>2015<br>(see Note 4) |
|---|-------------------------|--|
| ASSETS  |                         | , ,                                    |
| Goodwill  | 3,940                   | 3,940                                  |
| Other intangible assets   | 5,818                   | 3,010                                  |
| Property, plant and equipment   | 10,530                  | 11,025                                 |
| Trade receivables   | 398                     | 215                                    |
| Derivatives   | 107                     | 89                                     |
| Other assets  | 56                      | 52                                     |
| Deferred tax assets   | 907                     | 991                                    |
| Total non-current assets  | 21,756                  | 19,322                                 |
| Inventories   | 196                     | 228                                    |
| Trade receivables   | 1,502                   | 1,600                                  |
| Derivatives   | 3                       | 33                                     |
| Income tax assets   | 1                       | 2                                      |
| Other assets  | 52                      | 117                                    |
|   |                         |  |
| Prepaid expenses Cash and cash equivalents                              | 89<br>341               | 84<br>266                              |
| Total current assets  | 2,184                   | 2,330                                  |
| 1014 04110111 40000   | 2,101                   | 2,000                                  |
| TOTAL ASSETS  | 23,940                  | 21,652                                 |
| EQUITY AND LIABILITIES  |                         |  |
| Share capital   | 3,937                   | 3,937                                  |
| Share premium   | 832                     | 832                                    |
| Other reserves  | (86)                    | (103)                                  |
| Retained earnings   | 7,133                   | 7,309                                  |
| Equity attributable to owners of Orange Polska S.A.                     | 11,816                  | 11,975                                 |
| Non-controlling interests   | 2                       | 2                                      |
| Total equity  | 11,818                  | 11,977                                 |
| Trade payables  | 668                     | 767                                    |
| Loans from related party  | 6,652                   | 2,849                                  |
| Other financial liabilities at amortised cost                           | 66                      | 81                                     |
| Derivatives   | 131                     | 125                                    |
| Employee benefits   | 153                     | 251                                    |
| Provisions  | 299                     | 358                                    |
| Deferred income   | 68                      | 59                                     |
| Total non-current liabilities   | 8,037                   | 4,490                                  |
| Tueda assightes   | 1 705                   | 0.100                                  |
| Trade payables  | 1,735                   | 2,130                                  |
| Loans from related party  Other financial liabilities at amortised cost | 608                     | 1,273                                  |
| Other financial liabilities at amortised cost                           | 38                      | 45                                     |
| Derivatives   | 13                      | 9                                      |
| Employee benefits   | 171<br>824              | 188                                    |
| Provisions Income tax liabilities                                       | 824<br>31               | 803                                    |
| Other liabilities   | 187                     | 60<br>191                              |
| Deferred income   | 478                     | 486                                    |
| Total current liabilities   | 4,085                   | 5,185                                  |
|   |                         |  |
| TOTAL EQUITY AND LIABILITIES  | 23,940                  | 21,652                                 |

# CONSOLIDATED STATEMENT OF CHANGES IN EQUITY

|   | Share capital | Share<br>premium |                                  | Other reserves  |              | Retained<br>earnings | Equity<br>attributable<br>to owners of<br>OPL S.A. | Non-<br>controlling<br>interests | Total equity |        |
|---|---------------|------------------|----------------------------------|---|--------------|----------------------|--|----------------------------------|--------------|--------|
|   |               | -                | Losses on<br>cash flow<br>hedges | Actuarial<br>losses on<br>post-<br>employment<br>benefits | Deferred tax | Share-based payments |  | G. <b>2</b> G                    |              |        |
| Balance at 1 January 2016   | 3,937         | 832              | (83)                             | (43)  | 23           | -                    | 7,309  | 11,975                           | 2            | 11,977 |
| Total comprehensive income for the 9 months ended 30 September 2016 | -             | -                | 22                               | (1)   | (4)          | -                    | 152  | 169                              | -            | 169    |
| Dividend  | -             | -                | -                                | -   | -            | -                    | (328)  | (328)                            | -            | (328)  |
| Balance at 30 September 2016  | 3,937         | 832              | (61)                             | (44)  | 19           | -                    | 7,133  | 11,816                           | 2            | 11,818 |
| Balance at 1 January 2015   | 3,937         | 832              | (106)                            | (137)   | 45           | 79                   | 7,746  | 12,396                           | 2            | 12,398 |
| Total comprehensive income for the 9 months ended 30 September 2015 | -             | _                | 51                               | 18  | (13)         | -                    | 407  | 463                              | -            | 463    |
| Dividend  | -             | -                | -                                | -   | -            | -                    | (656)  | (656)                            | -            | (656)  |
| Balance at 30 September 2015  | 3,937         | 832              | (55)                             | (119)   | 32           | 79                   | 7,497  | 12,203                           | 2            | 12,205 |

# CONSOLIDATED STATEMENT OF CASH FLOWS

| (in PLN millions)   | 3 months<br>ended 30 Sept | 9 months<br>tember 2016 | 3 months<br>ended 30 Sep | 9 months<br>tember 2015<br>(see Note 4) |
|---|---------------------------|-------------------------|--------------------------|---|
| OPERATING ACTIVITIES  |                           |                         |                          | ,                                       |
| Consolidated net income   | 37                        | 152                     | 110                      | 407                                     |
| Adjustments to reconcile net income to cash from operating activities     |                           |                         |                          |   |
| Gains on disposal of assets   | (9)                       | (56)                    | (10)                     | (58)                                    |
| Depreciation and amortisation   | 695                       | 2,031                   | 716                      | 2,159                                   |
| Impairment/(reversal of impairment) of non-current assets                 | (1)                       | (2)                     | 1                        | (2)                                     |
| Finance costs, net  | 79                        | 271                     | 76                       | 210                                     |
| Income tax  | 21                        | 71                      | 26                       | 73                                      |
| Change in provisions and allowances                                       | (10)                      | (134)                   | (29)                     | (163)                                   |
| Operational foreign exchange and derivatives (gains)/losses, net          | 1                         | (5)                     | (1)                      | -                                       |
| Change in working capital   |                           |                         |                          |   |
| Decrease in inventories, gross  | 7                         | 28                      | 42                       | 27                                      |
| Increase in trade receivables, gross                                      | (108)                     | (94)                    | (36)                     | (210)                                   |
| Increase/(decrease) in trade payables                                     | 50                        | 9                       | (88)                     | (186)                                   |
| (Increase)/decrease in prepaid expenses and other receivables             | 39                        | 42                      | 18                       | (39)                                    |
| Increase/(decrease) in deferred income and other payables                 | (33)                      | (30)                    | (12)                     | 89                                      |
| Interest received   | 6                         | 16                      | 4                        | 12                                      |
| Interest paid and interest rate effect paid on derivatives, net           | (113)                     | (252)                   | (99)                     | (209)                                   |
| Exchange rate effect received/(paid) on derivatives, net                  | (3)                       | 8                       | 11                       | (1)                                     |
| Income tax paid   | (4)                       | (23)                    | (18)                     | (36)                                    |
| Net cash provided by operating activities                                 | 654                       | 2,032                   | 711                      | 2,073                                   |
| INVESTING ACTIVITIES  |                           |                         |                          |   |
| Purchases of property, plant and equipment and intangible assets          | (367)                     | (4,392)                 | (398)                    | (1,138)                                 |
| Decrease in amounts due to fixed assets suppliers                         | (128)                     | (439)                   | (21)                     | (201)                                   |
| Deposit paid in the auction for telecommunications licences               | · -                       | -                       | (313)                    | (741)                                   |
| Exchange rate effect received/(paid) on derivatives economically hedging  |                           |                         |                          |   |
| capital expenditures, net   | (3)                       | 11                      | (3)                      | 2                                       |
| Proceeds from sale of property, plant and equipment and intangible assets | 13                        | 95                      | 16                       | 104                                     |
| Proceeds from sale of subsidiaries, net of cash and transaction costs     | _                         | _                       | 8                        | 8                                       |
| Increase in other financial assets  | (1)                       | (1)                     | (2)                      | (2)                                     |
| Net cash used in investing activities                                     | (486)                     | (4,726)                 | (713)                    | (1,968)                                 |
| FINANCING ACTIVITIES  |                           |                         |                          |   |
| Issuance of long-term debt  | -                         | 2,701                   | _                        | 772                                     |
| Repayment of long-term debt   | (10)                      | (1,217)                 | (8)                      | (37)                                    |
| Increase/(decrease) in short-term debt                                    | 79                        | 1,596                   | 436                      | (206)                                   |
| Exchange rate effect received on derivatives hedging debt, net            | -                         | 17                      | 1                        | 4                                       |
| Dividend paid   | (328)                     | (328)                   | (656)                    | (656)                                   |
| Net cash provided by/(used in) financing activities                       | (259)                     | 2,769                   | (227)                    | (123)                                   |
| Net change in cash and cash equivalents                                   | (91)                      | 75                      | (229)                    | (18)                                    |
| Effect of changes in exchange rates on cash and cash equivalents          | _                         | _                       | _                        | 1                                       |
| Cash and cash equivalents at the beginning of the period                  | 432                       | 266                     | 460                      | 248                                     |
| Cash and cash equivalents at the end of the period                        | 341                       | 341                     | 231                      | 231                                     |
| 1   |                           |                         |                          |   |

# Notes to the Condensed Quarterly Consolidated Financial Statements

# 1. The Orange Polska Group

Orange Polska S.A. ("Orange Polska" or "the Company" or "OPL S.A."), a joint stock company, was incorporated and commenced its operations on 4 December 1991. The Orange Polska Group ("the Group") comprises Orange Polska and its subsidiaries. Orange Polska shares are listed on the Warsaw Stock Exchange.

The Group is the principal provider of telecommunications services in Poland. The Group provides mobile and fixed telecommunications services, including calls, messaging, content, access to the Internet and TV. In addition, the Group provides ICT (Information and Communications Technology) services, leased lines and other telecommunications value added services, sells telecommunications equipment, provides data transmission, constructs telecommunications infrastructure, sells electrical energy and financial services.

Orange Polska's registered office is located in Warsaw at 160 Aleje Jerozolimskie St.

The list of entities included in the Condensed IFRS Quarterly Consolidated Financial Statements of the Group (the "Condensed Quarterly Consolidated Financial Statements") as at and for the 9 months ended 30 September 2016 is presented in Note 1.2 to the Orange Polska Group IFRS Consolidated Financial Statements and the notes thereto ("IFRS Consolidated Financial Statements") for the year ended 31 December 2015. Additionally, TPSA Eurofinance France S.A. was liquidated in June 2016.

On 30 September 2016, the merger of Orange Polska S.A. and its fully owned subsidiaries – Orange Customer Service Sp. z o.o. and TP Invest Sp. z o.o. – was registered in the Commercial Court. The merger was effected by transferring all assets and liabilities of these subsidiaries to OPL S.A.

# 2. Segment (Group) revenue and results

The Group reports a single operating segment as decisions about resources to be allocated and assessment of performance are made on consolidated basis. Segment performance is evaluated by the Management Board mainly based on consolidated revenue, consolidated EBITDA, consolidated net income, consolidated organic cash flows, consolidated capital expenditures and consolidated net financial debt / restated EBITDA ratio based on cumulative restated EBITDA for the last four quarters.

To give a better representation of underlying performance, revenue from the Group's activities is restated for the impact of changes in the scope of consolidation. Restatements for the 9 months ended 30 September 2016 and 2015 are presented in the table below.

EBITDA is the key measure of operating profitability used by the Management Board and corresponds to operating income before depreciation and amortisation expense and impairment of non-current assets. To give a better representation of underlying performance, EBITDA is restated for the impact of changes in the scope of consolidation, employment termination programs, restructuring costs, significant claims, litigation and other risks and other significant non-recurring items. Restatements for the 9 months ended 30 September 2016 and 2015 are presented in the table below.

Organic cash flows are the key measure of cash flow generation used by the Management Board and correspond to net cash provided by operating activities decreased by purchases of property, plant and equipment and intangible assets, changes in amounts due to fixed assets suppliers, impact of net exchange rate effect paid/received on derivatives economically hedging capital expenditures and increased by proceeds from sale of property, plant and equipment and intangible assets. To give a better representation of underlying performance, organic cash flows are restated for the payments for acquisition of telecommunications licences and payments relating to significant

#### Orange Polska Group

# Condensed IFRS Quarterly Consolidated Financial Statements - 30 September 2016

Translation of the financial statements originally issued in Polish

claims, litigation and other risks. Restatements for the 9 months ended 30 September 2016 and 2015 are presented in the table below.

Capital expenditures are the key measure of resources allocation used by the Management Board and represent acquisitions of property, plant and equipment and intangible assets. To give a better representation of underlying performance, capital expenditures are restated for the impact of acquisition of telecommunications licences. Restatements for the 9 months ended 30 September 2016 and 2015 are presented in the table below.

Net financial debt / restated EBITDA ratio is the key measure of financial structure and liquidity used by the Management Board. The Management Board believes that this ratio is the most relevant measure and therefore net gearing ratio is no longer used. The calculation of net financial debt is presented in Note 7.

Basic financial data of the operating segment is presented below:

| (in PLN millions)                               | 9 months ended    | 9 months ended    |
|---|-------------------|-------------------|
|   | 30 September 2016 | 30 September 2015 |
| Restated revenue                                | 8,557             | 8,900             |
| Restated EBITDA                                 | 2,523             | 2,844             |
| Net income as per consolidated income statement | 152               | 407               |
| Restated organic cash flows                     | 455               | 840               |
| Restated capital expenditures                   | 1,224             | 1,138             |
|   | At 30 September   | At 31 December    |
|   | 2016              | 2015              |
| Net financial debt / restated EBITDA ratio      | 2.2               | 1.1               |

Restatements made to financial data of the operating segment are presented below:

| (in PLN millions)   | 9 months ended    | 9 months ended    |
|---|-------------------|-------------------|
|   | 30 September 2016 | 30 September 2015 |
| Revenue   | 8,557             | 8,914             |
| - restatement for data of Contact Center Sp. z o.o. (1)                                   | -                 | (14)              |
| Restated revenue  | 8,557             | 8,900             |
| EBITDA  | 2,523             | 2,847             |
| - restatement for data of Contact Center Sp. z o.o. (1)                                   | -                 | (4)               |
| - restatement for employment termination expense  | =                 | 1                 |
| Restated EBITDA   | 2,523             | 2,844             |
| Organic cash flows  | (2,693)           | 99                |
| - restatement for payments for acquisition of telecommunications licences (see Note 6)    | 3,148             | 741               |
| Restated organic cash flows   | 455               | 840               |
| Capital expenditures  | 4,392             | 1,138             |
| - restatement for expenditures on acquisition of telecommunications licences (see Note 6) | (3,168)           | -                 |
| Restated capital expenditures   | 1,224             | 1,138             |

<sup>(1)</sup> Restated revenue and restated EBITDA for the 9 months ended 30 September 2015 do not include data of Contact Center Sp. z o.o. (a subsidiary disposed of in August 2015). Additionally, restated EBITDA does not include the gain on disposal of this subsidiary amounting to PLN 3 million.

# 3. Statement of compliance and basis of preparation

# Basis of preparation

These unaudited Condensed Quarterly Consolidated Financial Statements are prepared in accordance with International Accounting Standard ("IAS") 34 - Interim Financial Reporting ("IAS 34") and with all accounting standards applicable to interim financial reporting adopted by the European Union, issued and effective as at the time of preparing the Condensed Quarterly Consolidated Financial Statements (see also Note 4).

These Condensed Quarterly Consolidated Financial Statements should be read in conjunction with the audited IFRS Consolidated Financial Statements for the year ended 31 December 2015.

The Condensed Quarterly Consolidated Financial Statements include the consolidated income statement, consolidated statement of comprehensive income, consolidated statement of financial position, consolidated statement of changes in equity, consolidated statement of cash flows and selected explanatory notes.

Costs that arise unevenly during the year are anticipated or deferred in the quarterly financial statements only if it would also be appropriate to anticipate or defer such costs at the end of the year.

These Condensed Quarterly Consolidated Financial Statements are prepared in millions of Polish zloty ("PLN") and were authorised for issuance by the Management Board on 24 October 2016.

# Changes to standards and interpretations in 2016

There were no new standards or interpretations issued from the date when the IFRS Consolidated Financial Statements for the year ended 31 December 2015 were issued.

# 4. Statement of accounting policies

The accounting policies and methods of computation used in the preparation of the Condensed Quarterly Consolidated Financial Statements are materially consistent with those described in Notes 2 and 31 to the audited IFRS Consolidated Financial Statements for the year ended 31 December 2015.

# Changes in presentation of the income statement

From the fourth quarter of 2015, the Group reassesses the recoverable amount of trade and other receivables at their disposal date and presents gain on disposal on a net basis. As a result, the comparative amounts of other operating expense and income for the 9 months ended 30 September 2015 were decreased by PLN 92 million without impact on the consolidated net income.

#### Changes in presentation of the statement of financial position and the statement of cash flows

From the second quarter of 2016, the Group classifies finance lease receivables as trade receivables and cash inflows from finance lease are presented as net cash provided by operating activities. As a result, PLN 14 million was reclassified from other assets to trade receivables in the consolidated statement of financial position as at 31 December 2015. The comparative amounts in the consolidated statement of cash flows were adjusted accordingly: cash inflows from finance lease repaid by a lessee were reclassified from net cash used in investing activities to the line presenting increase/decrease in trade receivables, gross in net cash provided by operating activities.

# 5. Explanatory comments about the seasonality or cyclicality of interim Group operations

The Group's activities are not subject to any significant seasonality or cyclical trends of operations.

# 6. Items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidence

In the first quarter of 2016, the Group signed with Trade Unions agreements that amended the value of retirement bonuses and jubilee awards paid to employees. Employees are no longer entitled to retirement bonuses higher than those set out in the Polish labour law if the retirement takes place after 31 December 2017. The agreements reduce also an average value of a jubilee award paid to employees upon completion of a certain number of years of service – for payments due after 2020. As a result, a credit of PLN 94 million was recognised in labour expense in the first quarter of 2016 with a corresponding release of the liabilities relating to long-term employee benefits.

On 25 January 2016, the Group received decisions in which the President of UKE granted Orange Polska the frequencies in the 800 MHz and 2600 MHz bands for a total amount of PLN 3,168 million declared in the auction. On the basis of these decisions, Orange Polska received the licenses for two blocks of 2x5 MHz each in the 800 MHz band and licenses for three blocks of 2x5 MHz each in the 2600 MHz band. The licenses are valid for 15 years from the date of receipt of the decisions. In February 2016, Orange Polska paid the whole amount less PLN 20 million of deposit paid in 2014 before the auction. The amortisation of the above-mentioned frequencies began on 1 March 2016 and the amortisation charge amounted to PLN 124 million in the 9 months ended 30 September 2016. Additionally, the amount of cash flows from investing activities for the 9 months ended 30 September 2015 includes PLN 741 million of the deposit paid in the course of the above-mentioned auction.

From 2016, as a result of annual asset lives review, the Group extended the estimated useful lives for certain network assets which decreased the depreciation expense by PLN 235 million in the 9 months ended 30 September 2016. Depreciation expense in 2016 is expected to be lower by approximately PLN 300 million than in 2015.

The amount of trade payables subject to reverse factoring increased from PLN 15 million as at 31 December 2015 to PLN 50 million as at 30 September 2016. These payables are presented together with the remaining balance of trade payables, as analysis conducted by the Group indicates they have retained their trade nature.

#### 7. Net financial debt and changes in loans from related party

(in PLN millions)

|   | At 30 September | At 31 December |
|---|-----------------|----------------|
|   | 2016            | 2015           |
| Loans from related party                    | 7,260           | 4,122          |
| Other financial debt                        | 104             | 126            |
| Derivatives – net (liabilities less assets) | 34              | 12             |
| Gross financial debt after derivatives      | 7,398           | 4,260          |
| Cash and cash equivalents                   | (341)           | (266)          |
| Effective portion of cash flow hedges       | (61)            | (83)           |
| Net financial debt                          | 6,996           | 3,911          |

On 3 February 2016, the Group and Atlas Services Belgium S.A., a subsidiary of Orange S.A., concluded a Loan Agreement for PLN 2,700 million with repayment date in 2021. On 31 March 2016, the Group repaid EUR 280 million of the Credit Facility Agreement signed on 17 April 2013 with Atlas Services Belgium S.A. Additionally, in the 9 months ended 30 September 2016, the net cash flows from issuance and repayments of the Revolving Credit Facility from Atlas Services Belgium S.A. amounted to PLN 1,600 million.

#### Orange Polska Group

## Condensed IFRS Quarterly Consolidated Financial Statements - 30 September 2016

Translation of the financial statements originally issued in Polish

As at 30 September 2016, the total outstanding balance of loans from the related party amounted to PLN 7,260 million, including accrued interest and arrangement fees. The weighted average effective interest rate on loans from the related party amounted to 1.91% before swaps and 3.32% after swaps as at 30 September 2016.

In the 9 months ended 30 September 2016 the Group entered into new derivative transactions under the agreement with Orange S.A. hedging interest rate risk on the related party financing provided in PLN.

The total nominal amount of cross currency interest rate swaps and interest rate swaps outstanding under the agreement as at 30 September 2016 was EUR 670 million and PLN 4,750 million, respectively, with a total negative fair value amounting to PLN 24 million.

#### 8. Fair value of financial instruments

Derivative instruments are measured subsequent to their initial recognition at fair value. The fair value of derivatives is determined as described in Note 21 to the IFRS Consolidated Financial Statements for the year ended 31 December 2015. Significant inputs to the valuation technique used by the Group to measure the fair value of derivatives are classified to Level 2 of the fair value hierarchy described in Note 22.1.

The carrying amount of the Group's financial instruments approximates their fair value, except for telecommunications licence payables for which as at 30 September 2016 and 31 December 2015 the estimated fair value exceeded the carrying amount by PLN 169 million and PLN 182 million, respectively, due to significant change between the original effective interest rates and current market rates.

#### 9. Dividend

On 12 April 2016, the General Meeting of Orange Polska S.A. adopted a resolution on the payment of an ordinary dividend of PLN 0.25 per share from the 2015 profit and retained earnings from previous years. The total dividend, paid on 7 July 2016, amounted to PLN 328 million.

# 10. Changes in major litigation and claims, contingent liabilities and contingent assets since the end of the last annual reporting period

The information hereunder refers to the matters presented in Note 28 to the IFRS Consolidated Financial Statements for the year ended 31 December 2015 or describes major matters that occurred after 31 December 2015.

# a. Proceedings by UOKiK

### Proceedings by UOKiK related to pre-paid offers

In September 2016, UOKiK commenced proceedings against Orange Polska, T-Mobile Polska S.A., Polkomtel Sp. z o.o. and P4 Sp. z o.o. claiming that rules on the Polish market applied to pre-paid offers, according to which top-ups are annulled in so-called "passive period", may violate consumers rights.

In the opinion of the Management, Orange Polska did not violate the law and offers are in line with rules which are applied also by other sectors having pre-paid offers.

# Proceedings by UOKiK related to retail prices of calls to Play

UOKiK informed the Company that it had further prolonged the proceedings. The indicated date of prolongation is 31 December 2016.

Proceedings by UOKiK related to tenders for mobile services

UOKiK informed the Company that it had further prolonged the proceedings. The indicated date of prolongation was 24 October 2016. The Company has not been notified whether the proceedings were prolonged for the further period.

b. Proceedings by the European Commission related to broadband access

On 27 February 2016, Orange Polska appealed the verdict of the General Court of 17 December 2015 to the Court of Justice.

c. Other contingent liabilities and provisions

Apart from the above mentioned, operational activities of the Group are subject to legal, social and administrative regulations and the Group is a party to a number of legal proceedings and commercial contracts related to its operational activities. Some regulatory decisions can be detrimental to the Group and court verdicts within appeal proceedings against such decisions can have negative consequences for the Group. The Group monitors the risks on a regular basis and the Management believes that adequate provisions have been recorded for known and quantifiable risks.

# 11. Related party transactions

As at 30 September 2016, Orange S.A. owned 50.67% of shares of the Company and had the power to appoint the majority of OPL S.A.'s Supervisory Board Members. The Supervisory Board decides about the composition of the Management Board.

The Group's income earned from the Orange Group comprises mainly data transmission, research and development services and interconnect. The purchases from the Orange Group comprise mainly costs of interconnect, data transmission, IT services, consulting services and brand fees.

Financial receivables, payables, finance costs, net and other comprehensive income concerning transactions with the Orange Group relate mainly to loan agreements concluded with Atlas Services Belgium S.A. and agreement with Orange S.A. concerning derivative transactions to hedge exposure to foreign currency risk and interest rate risk related to the abovementioned loan agreements. Cash and cash equivalents deposited with Orange S.A. relate to the Cash Management Treasury Agreement.

| (in PLN millions)  | 3 months                | 9 months | 3 months      | 9 months    |
|--|-------------------------|----------|---------------|-------------|
|  | ended 30 September 2016 |          | ended 30 Sept | tember 2015 |
| Sales of goods and services and other income:                              | 45                      | 151      | 42            | 146         |
| Orange S.A. (parent)   | 27                      | 87       | 22            | 82          |
| Orange Group (excluding parent)  | 18                      | 64       | 20            | 64          |
| Purchases of goods (including inventories, tangible and intangible assets) |                         |          |               |             |
| and services:  | (54)                    | (184)    | (63)          | (195)       |
| Orange S.A. (parent)   | (16)                    | (56)     | (20)          | (58)        |
| Orange Group (excluding parent)  | (38)                    | (128)    | (43)          | (137)       |
| - including Orange Brand Services Limited (brand licence agreement)        | (31)                    | (97)     | (35)          | (101)       |
| Finance costs, net:  | (58)                    | (189)    | (46)          | (130)       |
| Orange S.A. (parent)   | (99)                    | (63)     | 14            | (55)        |
| Orange Group (excluding parent)  | 41                      | (126)    | (60)          | (75)        |
| Other comprehensive income:  | 24                      | 21       | 2             | 49          |
| Orange S.A. (parent)   | 24                      | 21       | 2             | 49          |
| Dividend paid:   | 166                     | 166      | 332           | 332         |
| Orange S.A. (parent)   | 166                     | 166      | 332           | 332         |

#### Orange Polska Group

#### Condensed IFRS Quarterly Consolidated Financial Statements - 30 September 2016

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| (in PLN millions)                         | At 30 September | At 31 December |
|---|-----------------|----------------|
|   | 2016            | 2015           |
| Receivables:                              | 47              | 44             |
| Orange S.A. (parent)                      | 26              | 29             |
| Orange Group (excluding parent)           | 21              | 15             |
| Payables:                                 | 61              | 81             |
| Orange S.A. (parent)                      | 18              | 32             |
| Orange Group (excluding parent)           | 43              | 49             |
| Financial receivables:                    | 107             | 110            |
| Orange S.A. (parent)                      | 107             | 110            |
| Cash and cash equivalents deposited with: | 150             | 87             |
| Orange S.A. (parent)                      | 150             | 87             |
| Financial payables:                       | 7,391           | 4,250          |
| Orange S.A. (parent)                      | 131             | 128            |
| Orange Group (excluding parent)           | 7,260           | 4,122          |

Compensation (remuneration, bonuses, post-employment and other long-term benefits and termination indemnities cash and non-monetary benefits) paid in accordance with contractual commitments by OPL S.A. and its subsidiaries to OPL S.A.'s Management Board and Supervisory Board Members during the 9 months ended 30 September 2016 and 2015 amounted to PLN 16.4 million and PLN 10.5 million, including PLN 1.8 million and PLN 1.3 million accrued in previous periods, respectively. The increase of compensation paid during the 9 months ended 30 September 2016 in comparison to the amounts paid for the same period in 2015 results from an increase of a number of the Members of the Management Board of OPL S.A. and payment of post-employment benefits to Mr Bruno Duthoit and Mr Michał Paschalis-Jakubowicz after their resignation as Members of the Management Board of OPL S.A. During the 9 months ended 30 September 2016 and 2015, the amount of accrued cost of compensation for the Company's Management Board amounted to PLN 1.3 million and PLN 0.8 million, respectively.

On 3 February 2016, prof. Andrzej K. Koźmiński submitted his resignation as the Deputy Chairman and Member of the Supervisory Board of OPL S.A. with effect on 12 April 2016.

On 4 February 2016, Mr Bruno Duthoit submitted his resignation as the President and Member of the Management Board of OPL S.A. with effect on 30 April 2016. On the same day, the Supervisory Board of OPL S.A. appointed Mr Jean-François Fallacher as the President of the Management Board of OPL S.A. with effect on 1 May 2016.

On 7 April 2016, Mr Gérard Ries submitted his resignation as the Member of the Supervisory Board of OPL S.A. with effect on the same day.

On 12 April 2016, the General Meeting of OPL S.A. appointed prof. Michał Kleiber as the Member of the Supervisory Board of OPL S.A.

On 28 June 2016, Ms Marie-Christine Lambert submitted her resignation as the Member of the Supervisory Board of OPL S.A. with effect on 30 June 2016.

On 4 July 2016, Mr Michał Paschalis-Jakubowicz submitted his resignation as the Member of the Management Board of OPL S.A. with immediate effect.

On 13 July 2016, the Supervisory Board of OPL S.A. appointed Mr Patrice Lambert and Mr Federico Colom Artola as the Members of the Supervisory Board of OPL S.A.

# 12. Subsequent events

There was no significant event after the end of the reporting period.

# **ORANGE POLSKA S.A.**

# CONDENSED IFRS QUARTERLY SEPARATE FINANCIAL STATEMENTS FOR THE 3 MONTHS ENDED 30 SEPTEMBER 2016



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# **INCOME STATEMENT**

| (in PLN millions, except for earnings per share)                    | 3 months<br>ended 30 Sep | 9 months<br>tember 2016 | 3 months 9 months<br>ended 30 September 2015<br>(see Note 3) |         |
|---|--------------------------|-------------------------|--|---------|
| Revenue   | 2,786                    | 8,392                   | 2,855  | 8,589   |
| External purchases  | (1,571)                  | (4,716)                 | (1,524)  | (4,586) |
| Labour expense  | (331)                    | (999)                   | (358)  | (1,077) |
| Other operating expense   | (137)                    | (445)                   | (151)  | (452)   |
| Other operating income  | 50                       | 181                     | 59   | 216     |
| Gains on disposal of assets   | 9                        | 56                      | 7  | 55      |
| Depreciation and amortisation                                       | (695)                    | (2,030)                 | (717)  | (2,157) |
| (Impairment)/reversal of impairment of non-current assets           | 1                        | 2                       | (1)  | 2       |
| Operating income  | 112                      | 441                     | 170  | 590     |
| Dividend income   | -                        | 109                     | -  | 58      |
| Interest income   | 38                       | 119                     | 47   | 145     |
| Interest expense and other financial charges                        | (103)                    | (319)                   | (94)   | (284)   |
| Discounting expense   | (12)                     | (68)                    | (26)   | (67)    |
| Finance costs, net  | (77)                     | (159)                   | (73)   | (148)   |
| Income tax  | (7)                      | (39)                    | (24)   | (66)    |
| Net income  | 28                       | 243                     | 73   | 376     |
|   |                          |                         |  |         |
| Earnings per share (in PLN) (basic and diluted)                     | 0.02                     | 0.19                    | 0.06   | 0.29    |
| Weighted average number of shares (in millions) (basic and diluted) | 1,312                    | 1,312                   | 1,312  | 1,312   |

# STATEMENT OF COMPREHENSIVE INCOME

| (in PLN millions)   | 3 months      | 9 months    | 3 months                | 9 months |
|---|---------------|-------------|-------------------------|----------|
|   | ended 30 Sept | tember 2016 | ended 30 September 2015 |          |
| Net income  | 28            | 243         | 73                      | 376      |
| Items that will not be reclassified to profit or loss         |               |             |                         |          |
| Actuarial gains/(losses) on post-employment benefits          | (4)           | (1)         | 15                      | 15       |
| Income tax relating to items not to be reclassified           | 1             | -           | (3)                     | (3)      |
| Items that may be reclassified subsequently to profit or loss |               |             | , ,                     | . ,      |
| Gains on cash flow hedges                                     | 10            | 22          | 5                       | 51       |
| Income tax relating to items that may be reclassified         | (2)           | (4)         | (1)                     | (10)     |
| Other comprehensive income, net of tax                        | 5             | 17          | 16                      | 53       |
| Total comprehensive income                                    | 33            | 260         | 89                      | 429      |

# STATEMENT OF FINANCIAL POSITION

| (in PLN millions)  | At 30 September<br>2016 | At 31 December<br>2015<br>(see Note 3) |
|--|-------------------------|--|
| ASSETS   |                         |  |
| Goodwill   | 3,909                   | 3,909                                  |
| Other intangible assets  | 5,816                   | 3,008                                  |
| Property, plant and equipment                                    | 10,600                  | 11,082                                 |
| Investments in subsidiaries                                      | 197                     | 244                                    |
| Trade receivables  | 342                     | 215                                    |
| Loans and receivables excluding trade receivables                | -                       | 1,207                                  |
| Derivatives  | 107                     | . 89                                   |
| Other assets   | 56                      | 51                                     |
| Deferred tax assets  | 864                     | 716                                    |
| Total non-current assets   | 21,891                  | 20,521                                 |
| Inventories  | 168                     | 209                                    |
| Trade receivables  | 1,455                   | 1,514                                  |
|  | 1,455                   | 1,514<br>480                           |
| Loans and receivables excluding trade receivables  Derivatives   | 3                       | 460<br>33                              |
| Other assets   | 36                      | 114                                    |
| Prepaid expenses   | 85                      | 75                                     |
| ·  | 319                     | 218                                    |
| Cash and cash equivalents  Total current assets                  | 2,066                   | 2,643                                  |
| Total Current assets   | 2,000                   | 2,040                                  |
| TOTAL ASSETS   | 23,957                  | 23,164                                 |
| EQUITY AND LIABILITIES  Share conital                            | 2.027                   | 2 027                                  |
| Share capital  | 3,937<br>832            | 3,937<br>832                           |
| Share premium Other reserves                                     | (84)                    | (103)                                  |
| Retained earnings  | 7,168                   | 7,113                                  |
|  |                         |  |
| Total equity   | 11,853                  | 11,779                                 |
| Trade payables   | 668                     | 767                                    |
| Financial liabilities at amortised cost excluding trade payables | 6,716                   | 4,087                                  |
| Derivatives  | 131                     | 125                                    |
| Employee benefits  | 149                     | 214                                    |
| Provisions   | 299                     | 347                                    |
| Deferred income  | 57                      | 50                                     |
| Total non-current liabilities                                    | 8,020                   | 5,590                                  |
| Trade payables   | 1,708                   | 2,135                                  |
| Financial liabilities at amortised cost excluding trade payables | 727                     | 2,020                                  |
| Derivatives  | 13                      | 9                                      |
| Employee benefits  | 160                     | 161                                    |
| Provisions   | 804                     | 764                                    |
| Income tax liabilities   | 31                      | 43                                     |
| Other liabilities  | 161                     | 181                                    |
| Deferred income  | 480                     | 482                                    |
| Total current liabilities  | 4,084                   | 5,795                                  |
| TOTAL FOLITY AND LIABILITIES                                     | 00.057                  | 00.404                                 |
| TOTAL EQUITY AND LIABILITIES                                     | 23,957                  | 23,164                                 |

# STATEMENT OF CHANGES IN EQUITY

(in PLN millions)

| III FEN IIIIIIOIIS)  | Share capital |     |                                  | Other reserves   |              |                             | Retained earnings | Total equity |
|--|---------------|-----|----------------------------------|--|--------------|-----------------------------|-------------------|--------------|
|  |               | -   | Losses on<br>cash flow<br>hedges | Actuarial<br>losses on post-<br>employment<br>benefits | Deferred tax | Share-<br>based<br>payments |                   |              |
| Balance at 1 January 2016  | 3,937         | 832 | (83)                             | (45)   | 25           | -                           | 7,113             | 11,779       |
| Total comprehensive income for the 9 months ended 30 September 2016        | -             | -   | 22                               | (1)  | (4)          | -                           | 243               | 260          |
| Dividend  The impact of the merger with Orange Customer Service Sp. z o.o. | -             | -   | -                                | -  | -            | -                           | (328)             | (328)        |
| and TP Invest Sp. z o.o. (1)   | -             | -   | -                                | 3  | (1)          | -                           | 140               | 142          |
| Balance at 30 September 2016   | 3,937         | 832 | (61)                             | (43)   | 20           | -                           | 7,168             | 11,853       |
|  |               |     |                                  |  |              |                             |                   |              |
| Balance at 1 January 2015  | 3,937         | 832 | (106)                            | (136)  | 46           | 76                          | 7,550             | 12,199       |
| Total comprehensive income for the 9 months ended 30 September 2015        | -             | -   | 51                               | 15   | (13)         |                             | 376               | 429          |
| Dividend   | -             | -   | -                                | -  | -            | -                           | (656)             | (656)        |
| Balance at 30 September 2015   | 3,937         | 832 | (55)                             | (121)  | 33           | 76                          | 7,270             | 11,972       |

<sup>&</sup>lt;sup>(1)</sup> See Note 5.

# STATEMENT OF CASH FLOWS

| (in PLN millions)  | 3 months 9 mor<br>ended 30 September 2 |         |       |              |
|--|--|---------|-------|--------------|
| OPERATING ACTIVITIES   |  |         | ,     | (see Note 3) |
| Net income   | 28                                     | 243     | 73    | 376          |
| Adjustments to reconcile net income to cash from operating activities  |  |         |       |              |
| Gains on disposal of assets  | (9)                                    | (56)    | (7)   | (55)         |
| Depreciation and amortisation  | 695                                    | 2,030   | 717   | 2,157        |
| Impairment/(reversal of impairment) of non-current assets  | (1)                                    | (2)     | 1     | (2)          |
| Finance costs, net   | 77                                     | 159     | 73    | 148          |
| Income tax   | 7                                      | 39      | 24    | 66           |
| Change in provisions and allowances  | (9)                                    | (109)   | (25)  | (150)        |
| Operational foreign exchange and derivatives gains, net  | -                                      | (5)     | (1)   | (1)          |
| Change in working capital  |  |         |       |              |
| Decrease in inventories, gross   | 11                                     | 36      | 30    | 32           |
| Increase in trade receivables, gross   | (83)                                   | (72)    | (29)  | (149)        |
| Increase/(decrease) in trade payables  | 65                                     | (5)     | (94)  | (218)        |
| (Increase)/decrease in prepaid expenses and other receivables  | 37                                     | 42      | 24    | (37)         |
| Increase/(decrease) in deferred income and other payables  | (23)                                   | (41)    | (8)   | 75           |
| Dividends received   | -                                      | 109     | 13    | 58           |
| Interest received  | 7                                      | 19      | 6     | 16           |
| Interest paid and interest rate effect paid on derivatives, net  | (114)                                  | (254)   | (100) | (211)        |
| Exchange rate effect received/(paid) on derivatives, net   | (3)                                    | 8       | 11    | (1)          |
| Income tax received/(paid)   | (1)                                    | 6       | (3)   | (7)          |
| Net cash provided by operating activities  | 684                                    | 2,147   | 705   | 2,097        |
| INVESTING ACTIVITIES   |  |         |       |              |
| Purchases of property, plant and equipment and intangible assets   | (373)                                  | (4,406) | (402) | (1,150)      |
| Decrease in amounts due to fixed assets suppliers  | (127)                                  | (441)   | (23)  | (200)        |
| Deposit paid in the auction for telecommunications licences  | -                                      | -       | (313) | (741)        |
| Exchange rate effect received/(paid) on derivatives economically hedging   |  |         |       |              |
| capital expenditures, net  | (3)                                    | 11      | (3)   | 2            |
| Proceeds from sale of property, plant and equipment and intangible assets  | 13                                     | 95      | 16    | 101          |
| Proceeds from sale of subsidiaries, net of transaction costs   | -                                      | -       | 6     | 6            |
| Decrease in loans and other financial assets   | 1                                      | 6       | -     | 5            |
| Net cash used in investing activities  | (489)                                  | (4,735) | (719) | (1,977)      |
| FINANCING ACTIVITIES   |  |         |       |              |
| Issuance of long-term debt   | _                                      | 2,701   | -     | 772          |
| Repayment of long-term debt  | (10)                                   | (1,217) | (8)   | (36)         |
| Increase/(decrease) in short-term debt   | 8                                      | 1,446   | 445   | (215)        |
| Exchange rate effect received on derivatives hedging debt, net   | -                                      | 17      | 1     | 4            |
| Dividend paid  | (328)                                  | (328)   | (656) | (656)        |
| Net cash provided by/(used in) financing activities  | (330)                                  | 2,619   | (218) | (131)        |
| Net change in cash and cash equivalents  | (135)                                  | 31      | (232) | (11)         |
| <u>.</u>   | •                                      |         | •     |              |
| Effect of changes in exchange rates on cash and cash equivalents  The impact of the merger with Orange Customer Service Sp. z o.o. | -                                      | -       | -     | 1            |
| and TP Invest Sp. z o.o. (1)   | 70                                     | 70      | _     | _            |
| Cash and cash equivalents at the beginning of the period   | 384                                    | 218     | 427   | 205          |
| Cash and cash equivalents at the end of the period   | 319                                    | 319     | 195   | 195          |
| 40   | 019                                    | 013     | 190   | 190          |

<sup>&</sup>lt;sup>(1)</sup> See Note 5.

# Notes to the Condensed Quarterly Separate Financial Statements

# 1. Orange Polska S.A.

Orange Polska S.A. ("Orange Polska" or "the Company" or "OPL S.A."), a joint stock company, was incorporated and commenced its operations on 4 December 1991. Orange Polska shares are listed on the Warsaw Stock Exchange.

Orange Polska is the principal provider of telecommunications services in Poland. The Company provides mobile and fixed telecommunications services, including calls, messaging, content, access to the Internet and TV. In addition, Orange Polska provides ICT (Information and Communications Technology) services, leased lines and other telecommunications value added services, sells telecommunications equipment, provides data transmission, sells electrical energy and financial services.

Orange Polska's registered office is located in Warsaw at 160 Aleje Jerozolimskie St.

On 30 September 2016, the merger of Orange Polska S.A. and its fully owned subsidiaries - Orange Customer Service Sp. z o.o. and TP Invest Sp. z o.o. - was registered in the Commercial Court. The merger was effected by transferring all assets and liabilities of these subsidiaries to OPL S.A. The share capital of OPL S.A. was not increased as a result of the merger (see Note 5).

# 2. Statement of compliance and basis of preparation

#### Basis of preparation

These unaudited Condensed IFRS Quarterly Separate Financial Statements for the 9 months ended 30 September 2016 (the "Condensed Quarterly Separate Financial Statements") are prepared in accordance with International Accounting Standard ("IAS") 34 - Interim Financial Reporting ("IAS 34") and with all accounting standards applicable to interim financial reporting adopted by the European Union, issued and effective as at the time of preparing the Condensed Quarterly Separate Financial Statements (see also Note 3).

These Condensed Quarterly Separate Financial Statements should be read in conjunction with the audited Orange Polska S.A. IFRS Separate Financial Statements and the notes thereto ("IFRS Separate Financial Statements") for the year ended 31 December 2015.

The Condensed Quarterly Separate Financial Statements include the income statement, statement of comprehensive income, statement of financial position, statement of changes in equity, statement of cash flows and selected explanatory notes.

Costs that arise unevenly during the year are anticipated or deferred in the quarterly financial statements only if it would also be appropriate to anticipate or defer such costs at the end of the year.

These Condensed Quarterly Separate Financial Statements are prepared in millions of Polish zloty ("PLN") and were authorised for issuance by the Management Board on 24 October 2016.

# Changes to standards and interpretations in 2016

There were no new standards or interpretations issued from the date when the IFRS Separate Financial Statements for the year ended 31 December 2015 were issued.

# 3. Statement of accounting policies

The accounting policies and methods of computation used in the preparation of the Condensed Quarterly Separate Financial Statements are materially consistent with those described in Notes 2 and 30 to the audited IFRS Separate Financial Statements for the year ended 31 December 2015.

#### Changes in presentation of the income statement

From the fourth quarter of 2015, the Company reassesses the recoverable amount of trade and other receivables at their disposal date and presents gain on disposal on a net basis. As a result, the comparative amounts of other operating expense and income for the 9 months ended 30 September 2015 were decreased by PLN 92 million without impact on the net income.

# Changes in presentation of the statement of financial position and the statement of cash flows

From the second quarter of 2016, the Company classifies finance lease receivables as trade receivables and cash inflows from finance lease are presented as net cash provided by operating activities. As a result, PLN 13 million was reclassified from other assets to trade receivables in the statement of financial position as at 31 December 2015. The comparative amounts in the statement of cash flows were adjusted accordingly: cash inflows from finance lease repaid by a lessee were reclassified from net cash used in investing activities to the line presenting increase/decrease in trade receivables, gross in net cash provided by operating activities.

# 4. Explanatory comments about the seasonality or cyclicality of interim operations

The Company's activities are not subject to any significant seasonality or cyclical trends of operations.

# 5. Legal merger of Orange Polska S.A., Orange Customer Service Sp. z o.o. and TP Invest Sp. z o.o.

Orange Polska S.A. and its 100% owned subsidiaries – Orange Customer Service Sp. z o.o. ("OCS") and TP Invest Sp. z o.o. ("TPI") – merged as at 30 September 2016 ("merger"). All assets and liabilities of OCS and TPI were transferred to OPL S.A.

OCS provided post-sale services for OPL S.A. customers. TPI carried out corporate governance over non-core subsidiaries of Orange Polska.

OCS and TPI were controlled by OPL S.A., therefore the legal merger is a transaction under common control and, in these Condensed Quarterly Separate Financial Statements, is accounted for using the merged entities values from the consolidated financial statements of the parent entity – OPL S.A. OCS was acquired by OPL S.A. as a shelf company and was controlled by OPL S.A. since then. TPI was controlled from the incorporation by OPL S.A. Therefore, the net book value of assets and liabilities of OCS and TPI recognised after the merger in the statement of financial position of OPL S.A. equals the net book value in subsidiaries' accounts. Additionally, the following adjustments were made to the aggregated value of assets, liabilities and equity of OPL S.A., OCS and TPI as at the merger date:

- intercompany balances and unrealised gains and losses on transactions between merging entities were eliminated,
- the carrying value of OPL S.A. investments in OCS and TPI was eliminated, with a corresponding elimination in equity of OCS and TPI.

The merger is accounted for prospectively starting from 30 September 2016. The statement of financial position as at 31 December 2015 does not include assets, liabilities and equity of OCS and TPI. The income statement, the statement of comprehensive income and the statement of cash flows for the 9 months ended 30 September 2016 and 2015 do not include income, expenses and cash flows of these subsidiaries.

The merger had the following impact on the statement of financial position of Orange Polska S.A. as at 30 September 2016:

| nvestments in subsidiaries oans and receivables excluding trade receivables deferred tax assets oatal non-current assets frade receivables oans and receivables excluding trade receivables other assets frepaid expenses cash and cash equivalents fotal current assets frotal current assets frotal current assets   |            |
|--|------------|
| coans and receivables excluding trade receivables Deferred tax assets Total non-current assets Trade receivables Coans and receivables excluding trade receivables Deferred tax assets Trade receivables Coans and receivables excluding trade receivables Deferred tax assets Trade receivables Trade recei |            |
| Deferred tax assets  Total non-current assets  Trade receivables Total receivables Total receivables excluding trade receivables Total expenses Total cash equivalents Total current assets  TOTAL ASSETS  | (47)       |
| Deferred tax assets  Total non-current assets  Trade receivables Total receivables Total receivables excluding trade receivables Total expenses Total cash equivalents Total current assets  TOTAL ASSETS  | (816)      |
| rade receivables oans and receivables excluding trade receivables Other assets Prepaid expenses Cash and cash equivalents OTAL ASSETS  | 199        |
| coans and receivables excluding trade receivables Other assets Prepaid expenses Cash and cash equivalents Cotal current assets  COTAL ASSETS   | (664)      |
| Other assets Prepaid expenses Cash and cash equivalents Cotal current assets  COTAL ASSETS   | 2          |
| Other assets Prepaid expenses Cash and cash equivalents Cotal current assets  COTAL ASSETS   | (519)      |
| Cash and cash equivalents  Total current assets  TOTAL ASSETS  | ` <u>í</u> |
| Cash and cash equivalents  Total current assets  TOTAL ASSETS  | 2          |
| OTAL ASSETS  | 70         |
|  | (444)      |
| OUITY AND LIABILITIES  | (1,108)    |
|  |            |
| Other reserves   | 2          |
| Retained earnings  | 140        |
| otal equity  | 142        |
| inancial liabilities at amortised cost excluding trade payables  | (783)      |
| imployee benefits  | 23         |
| Provisions   | 3          |
| otal non-current liabilities   | (757)      |
| rade payables  | (16)       |
| inancial liabilities at amortised cost excluding trade payables  | (501)      |
| imployee benefits  | 18         |
| Provisions   | 10         |
| Other liabilities  | (4)        |
| otal current liabilities   | (400)      |
| OTAL EQUITY AND LIABILITIES  | (493)      |

# 6. Items affecting assets, liabilities, equity, net income or cash flows that are unusual because of their nature, size or incidence

On 21 January 2016, Orange Polska signed with Trade Unions an agreement that amended the value of retirement bonuses and jubilee awards paid to employees. Employees are no longer entitled to retirement bonuses higher than those set out in the Polish labour law if the retirement takes place after 31 December 2017. The agreement reduces also an average value of a jubilee award paid to employees upon completion of a certain number of years of service – for payments due after 2020. As a result, a credit of PLN 81 million was recognised in labour expense in the first quarter of 2016 with a corresponding release of the liabilities relating to long-term employee benefits.

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On 25 January 2016, the Company received decisions in which the President of UKE granted Orange Polska the frequencies in the 800 MHz and 2600 MHz bands for a total amount of PLN 3,168 million declared in the auction. On the basis of these decisions, Orange Polska received the licenses for two blocks of 2x5 MHz each in the 800 MHz band and licenses for three blocks of 2x5 MHz each in the 2600 MHz band. The licenses are valid for 15 years from the date of receipt of the decisions. In February 2016, Orange Polska paid the whole amount less PLN 20 million of deposit paid in 2014 before the auction. The amortisation of the above-mentioned frequencies began on 1 March 2016 and the amortisation charge amounted to PLN 124 million in the 9 months ended 30 September 2016. Additionally, the amount of cash flows from investing activities for the 9 months ended 30 September 2015 includes PLN 741 million of the deposit paid in the course of the above-mentioned auction.

From 2016, as a result of annual asset lives review, the Company extended the estimated useful lives for certain network assets which decreased the depreciation expense by PLN 235 million in the 9 months ended 30 September 2016. Depreciation expense in 2016 is expected to be lower by approximately PLN 300 million than in 2015.

The amount of trade payables subject to reverse factoring increased from PLN 15 million as at 31 December 2015 to PLN 50 million as at 30 September 2016. These payables are presented together with the remaining balance of trade payables, as analysis conducted by the Company indicates they have retained their trade nature.

# 7. Changes in financial liabilities at amortised cost excluding trade payables

On 3 February 2016, the Company and Atlas Services Belgium S.A., a subsidiary of Orange S.A., concluded a Loan Agreement for PLN 2,700 million with repayment date in 2021. On 31 March 2016, Orange Polska S.A. repaid EUR 280 million of the Credit Facility Agreement signed on 17 April 2013 with Atlas Services Belgium S.A. Additionally, in the 9 months ended 30 September 2016, the net cash flows from issuance and repayments of the Revolving Credit Facility from Atlas Services Belgium S.A. amounted to PLN 1,600 million.

As at 30 September 2016, the total outstanding balance of loans from the related party amounted to PLN 7,260 million, including accrued interest and arrangement fees. The weighted average effective interest rate on loans from the related party amounted to 1.91% before swaps and 3.32% after swaps as at 30 September 2016.

In the 9 months ended 30 September 2016 Orange Polska S.A. entered into new derivative transactions under the agreement with Orange S.A. hedging interest rate risk on the related party financing provided in PLN.

The total nominal amount of cross currency interest rate swaps and interest rate swaps outstanding under the agreement as at 30 September 2016 was EUR 670 million and PLN 4,750 million, respectively, with a total negative fair value amounting to PLN 24 million.

In the 9 months ended 30 September 2016, the Company issued and redeemed short-term bonds under the Orange Polska S.A. Bond Issuance Programme. The bonds are denominated in PLN and are offered by private placement to the Orange Polska Group's entities, exclusively within the territory of the Republic of Poland. The bonds are redeemed at their par value. In the 9 months ended 30 September 2016, the net cash flows on the bonds amounted to PLN (157) million. As at 30 September 2016 and 31 December 2015, the aggregate par value of the outstanding bonds issued under the programme amounted to PLN 87 million and PLN 242 million, respectively.

# 8. Fair value of financial instruments

Derivative instruments are measured subsequent to their initial recognition at fair value. The fair value of derivatives is determined as described in Note 20 to the IFRS Separate Financial Statements for the year ended

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31 December 2015. Significant inputs to the valuation technique used by the Company to measure the fair value of derivatives are classified to Level 2 of the fair value hierarchy described in Note 21.1.

The carrying amount of the Company's financial instruments approximates their fair value, except for telecommunications licence payables for which as at 30 September 2016 and 31 December 2015 the estimated fair value exceeded the carrying amount by PLN 169 million and PLN 182 million, respectively, due to significant change between the original effective interest rates and current market rates.

## 9. Dividend

On 12 April 2016, the General Meeting of Orange Polska S.A. adopted a resolution on the payment of an ordinary dividend of PLN 0.25 per share from the 2015 profit and retained earnings from previous years. The total dividend, paid on 7 July 2016, amounted to PLN 328 million.

# 10. Changes in major litigation and claims, contingent liabilities and contingent assets since the end of the last annual reporting period

The information hereunder refers to the matters presented in Note 27 to the IFRS Separate Financial Statements for the year ended 31 December 2015 or describes major matters that occurred after 31 December 2015.

#### a. Proceedings by UOKiK

#### Proceedings by UOKiK related to pre-paid offers

In September 2016, UOKiK commenced proceedings against Orange Polska, T-Mobile Polska S.A., Polkomtel Sp. z o.o. and P4 Sp. z o.o. claiming that rules on the Polish market applied to pre-paid offers, according to which top-ups are annulled in so-called "passive period", may violate consumers rights.

In the opinion of the Management, Orange Polska did not violate the law and offers are in line with rules which are applied also by other sectors having pre-paid offers.

# Proceedings by UOKiK related to retail prices of calls to Play

UOKiK informed the Company that it had further prolonged the proceedings. The indicated date of prolongation is 31 December 2016.

#### Proceedings by UOKiK related to tenders for mobile services

UOKiK informed the Company that it had further prolonged the proceedings. The indicated date of prolongation was 24 October 2016. The Company has not been notified whether the proceedings were prolonged for the further period.

## b. Proceedings by the European Commission related to broadband access

On 27 February 2016, Orange Polska appealed the verdict of the General Court of 17 December 2015 to the Court of Justice.

#### c. Other contingent liabilities and provisions

Apart from the above mentioned, operational activities of the Company are subject to legal, social and administrative regulations and the Company is a party to a number of legal proceedings and commercial contracts related to its operational activities. Some regulatory decisions can be detrimental to the Company and court verdicts within appeal proceedings against such decisions can have negative consequences for the Company. The Company monitors the

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risks on a regular basis and the Management believes that adequate provisions have been recorded for known and quantifiable risks.

# 11. Related party transactions

As at 30 September 2016, Orange S.A. owned 50.67% of shares of the Company and had the power to appoint the majority of OPL S.A.'s Supervisory Board Members. The Supervisory Board decides about the composition of the Management Board.

OPL S.A.'s income earned from its subsidiaries comprises mainly telecommunications equipment sales, property rental and related fees and IT services. The purchases from the subsidiaries comprise mainly customer support and management services, network development and maintenance, selling fees and property maintenance. Costs incurred by the Company in transactions with its subsidiaries also comprise donations to Fundacja Orange.

Income earned from the Orange Group comprises mainly data transmission, research and development services and interconnect. The purchases from the Orange Group comprise mainly costs of interconnect, data transmission, IT services, consulting services and brand fees.

OPL S.A.'s financial income earned from its subsidiaries comprises mainly dividends from the subsidiaries and interest on bonds issued by the subsidiaries. Financial costs incurred by OPL S.A. in transactions with the subsidiaries comprise interest on loans from the subsidiaries and interest on bonds issued to the subsidiaries. As at 31 December 2015 the Company's financial receivables from its subsidiaries comprised bonds issued by the subsidiaries, together with accrued interest. Financial payables to the subsidiaries comprise bonds issued to the subsidiaries and additionally, as at 31 December 2015 loans from the subsidiaries, together with accrued interest.

Financial receivables, payables, financial expense and other comprehensive income concerning transactions with the Orange Group relate to loan agreements concluded with Atlas Services Belgium S.A. and agreement with Orange S.A. concerning derivative transactions to hedge exposure to foreign currency risk and interest rate risk related to the abovementioned loan agreements. Financial income from Orange S.A. and cash and cash equivalents deposited with Orange S.A. relate to the Cash Management Treasury Agreement.

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| (in PLN millions)  | 3 months                | 9 months | 3 months                | 9 months |
|--|-------------------------|----------|-------------------------|----------|
|  | ended 30 September 2016 |          | ended 30 September 2015 |          |
| Sales of goods and services and other income:                              | 107                     | 329      | 89                      | 285      |
| Orange Polska Group (subsidiaries)   | 62                      | 178      | 47                      | 139      |
| Orange Group   | 45                      | 151      | 42                      | 146      |
| - Orange S.A. (parent)   | 27                      | 87       | 22                      | 82       |
| - Orange Group (excluding parent)  | 18                      | 64       | 20                      | 64       |
| Purchases of goods (including inventories, tangible and intangible assets) |                         |          |                         |          |
| and services:  | (310)                   | (930)    | (310)                   | (949)    |
| Orange Polska Group (subsidiaries)   | (256)                   | (746)    | (247)                   | (754)    |
| Orange Group   | (54)                    | (184)    | (63)                    | (195)    |
| - Orange S.A. (parent)   | (16)                    | (56)     | (20)                    | (58)     |
| - Orange Group (excluding parent)  | (38)                    | (128)    | (43)                    | (137)    |
| - including Orange Brand Services Limited (brand licence agreement)        | (31)                    | (97)     | (35)                    | (101)    |
| Financial income:  | 33                      | 214      | 44                      | 194      |
| Orange Polska Group (subsidiaries)   | 32                      | 212      | 43                      | 191      |
| Orange S.A. (parent)   | 1                       | 2        | 1                       | 3        |
| Financial expense, net:  | (90)                    | (292)    | (89)                    | (264)    |
| Orange Polska Group (subsidiaries)   | (31)                    | (101)    | (42)                    | (131)    |
| Orange Group   | (59)                    | (191)    | (47)                    | (133)    |
| - Orange S.A. (parent)   | (100)                   | (65)     | 13                      | (58)     |
| - Orange Group (excluding parent)  | 41                      | (126)    | (60)                    | (75)     |
| Other comprehensive income:  | 24                      | 21       | 2                       | 49       |
| Orange S.A. (parent)   | 24                      | 21       | 2                       | 49       |
| Dividend paid:   | 166                     | 166      | 332                     | 332      |
| Orange S.A. (parent)   | 166                     | 166      | 332                     | 332      |

| (in PLN millions)                         | At 30 September | At 31 December |
|---|-----------------|----------------|
|   | 2016            | 2015           |
| Receivables:                              | 92              | 126            |
| Orange Polska Group (subsidiaries)        | 45              | 82             |
| Orange Group                              | 47              | 44             |
| - Orange S.A. (parent)                    | 26              | 29             |
| - Orange Group (excluding parent)         | 21              | 15             |
| Payables:                                 | 237             | 365            |
| Orange Polska Group (subsidiaries)        | 176             | 284            |
| Orange Group                              | 61              | 81             |
| - Orange S.A. (parent)                    | 18              | 32             |
| - Orange Group (excluding parent)         | 43              | 49             |
| Financial receivables:                    | 107             | 1,797          |
| Orange Polska Group (subsidiaries)        | -               | 1,687          |
| Orange S.A. (parent)                      | 107             | 110            |
| Cash and cash equivalents deposited with: | 150             | 86             |
| Orange S.A. (parent)                      | 150             | 86             |
| Financial payables:                       | 7,477           | 6,120          |
| Orange Polska Group (subsidiaries)        | 86              | 1,870          |
| Orange Group                              | 7,391           | 4,250          |
| - Orange S.A. (parent)                    | 131             | 128            |
| - Orange Group (excluding parent)         | 7,260           | 4,122          |

Compensation (remuneration, bonuses, post-employment and other long-term benefits and termination indemnities cash and non-monetary benefits) paid in accordance with contractual commitments by OPL S.A. and its subsidiaries to OPL S.A.'s Management Board and Supervisory Board Members during the 9 months ended 30 September 2016 and 2015 amounted to PLN 16.4 million and PLN 10.5 million, including PLN 1.8 million and PLN 1.3 million accrued in previous periods, respectively. The increase of compensation paid during the 9 months ended 30 September 2016 in comparison to the amounts paid for the same period in 2015 results from an increase of a number of the Members of the Management Board of OPL S.A. and payment of post-employment benefits to Mr Bruno Duthoit and Mr Michał Paschalis-Jakubowicz after their resignation as Members of the Management Board of OPL S.A.

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During the 9 months ended 30 September 2016 and 2015, the amount of accrued cost of compensation for the Company's Management Board amounted to PLN 1.3 million and PLN 0.8 million, respectively.

On 3 February 2016, prof. Andrzej K. Koźmiński submitted his resignation as the Deputy Chairman and Member of the Supervisory Board of OPL S.A. with effect on 12 April 2016.

On 4 February 2016, Mr Bruno Duthoit submitted his resignation as the President and Member of the Management Board of OPL S.A. with effect on 30 April 2016. On the same day, the Supervisory Board of OPL S.A. appointed Mr Jean-François Fallacher as the President of the Management Board of OPL S.A. with effect on 1 May 2016.

On 7 April 2016, Mr Gérard Ries submitted his resignation as the Member of the Supervisory Board of OPL S.A. with effect on the same day.

On 12 April 2016, the General Meeting of OPL S.A. appointed prof. Michał Kleiber as the Member of the Supervisory Board of OPL S.A.

On 28 June 2016, Ms Marie-Christine Lambert submitted her resignation as the Member of the Supervisory Board of OPL S.A. with effect on 30 June 2016.

On 4 July 2016, Mr Michał Paschalis-Jakubowicz submitted his resignation as the Member of the Management Board of OPL S.A. with immediate effect.

On 13 July 2016, the Supervisory Board of OPL S.A. appointed Mr Patrice Lambert and Mr Federico Colom Artola as the Members of the Supervisory Board of OPL S.A.

# 12. Subsequent events

There was no significant event after the end of the reporting period.

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Pursuant to Art. 87 of the Decree of the Minister of Finance of 19 February 2009 on current and periodic information to be disclosed by issuers of securities and conditions for recognising as equivalent information required by the laws of a non-member state – unified text Journal of Laws of 2014, item 133, with amendments ("the Decree of the Minister of Finance of 19 February 2009"), the Management Board of Orange Polska S.A. ("OPL S.A.", "the Company") discloses the following information:

I. Shareholders entitled to exercise at least 5% of total voting rights at the General Meeting of OPL S.A., either directly or through subsidiaries, as at the date of publication of the quarterly report and changes in the ownership structure in the period since the submission of the previous interim report

The ownership structure of the Company's share capital, based on the information available to the Company as at 24 October 2016, i.e. the date of submission of the quarterly report for the 3 months ended 30 September 2016 was the same as at 25 July 2016, i.e. the date of submission of the interim report for the 6 months ended 30 June 2016:

| Shareholder        | Number of shares held | Number of votes<br>at the General<br>Meeting of<br>OPL S.A. | Percentage of the<br>total number<br>of votes at the<br>General Meeting<br>of OPL S.A. | Nominal value<br>of shares held<br>(in PLN) | Share in<br>the capital |
|--------------------|-----------------------|---|--|---|-------------------------|
| Orange S.A.        | 664,999,999           | 664,999,999   | 50.67%   | 1,994,999,997                               | 50.67%                  |
| Other shareholders | 647,357,480           | 647,357,480   | 49.33%   | 1,942,072,440                               | 49.33%                  |
| TOTAL              | 1,312,357,479         | 1,312,357,479   | 100.00%  | 3,937,072,437                               | 100.00%                 |

II. Statement of changes in ownership of OPL S.A.'s shares or rights to them (options) held by Members of the Management Board and the Supervisory Board of OPL S.A., according to information obtained by OPL S.A., in the period since the submission of the previous interim report

As part of the Company's incentive program, Members of the Management Board of the Company acquired OPL S.A. registered A-series bonds with a pre-emption right attached to the bonds to subscribe for the Company's shares with priority over existing shareholders.

The number of bonds with a pre-emption right held by Members of the Management Board of the Company at the dates of submission of the quarterly report for the 3 months ended 30 September 2016 and the interim report for the 6 months ended 30 June 2016 is as follows:

|                         | 24 October 2016 | 25 July 2016 |
|-------------------------|-----------------|--------------|
| Jean-François Fallacher | <u>-</u>        | -            |
| Mariusz Gaca            | 68,839          | 68,839       |
| Piotr Muszyński         | 190,896         | 190,896      |
| Jolanta Dudek           | 13,768          | 13,768       |
| Jacek Kowalski          | 25,241          | 25,241       |
| Bożena Leśniewska       | 27,536          | 27,536       |
| Maciej Nowohoński       | 36,715          | 36,715       |

Mr Maciej Witucki, the Chairman of the Supervisory Board of OPL S.A., held 305,557 bonds with a pre-emption right as at 24 October 2016 and 25 July 2016. Other Members of the Supervisory Board of OPL S.A. do not participate in the Company's incentive program and as at 24 October 2016 and 25 July 2016 held no bond with a pre-emption right.

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Mr Jean-François Fallacher, the President of the Management Board of OPL S.A., held 25,000 Orange Polska S.A. shares as at 24 October 2016.

Mr Maciej Witucki, the Chairman of the Supervisory Board of OPL S.A., held 4,000 Orange Polska S.A. shares as at 24 October 2016 and 25 July 2016.

There was no OPL S.A. share held by other members of the Management Board or the Supervisory Board of the Company.

# III. Information on guarantees or collaterals of loans or borrowings granted by the Company or its subsidiaries to other entities or their subsidiaries, where the total amount of guarantees or collaterals account for at least 10% of the Company's equity

In the 9 months ended 30 September 2016, neither the Company nor its subsidiaries granted guarantees or collateral of loans or borrowings to any entity or its subsidiary with a total value representing the equivalent of at least 10% of OPL S.A.'s shareholders equity.

## IV. The Management Board's comment on previously published financial forecasts

As published on 15 February 2016 in the current report 13/2016, the Group forecasts the restated EBITDA for 2016 to be in the range of PLN 3.15 - 3.30 billion and net financial debt to restated EBITDA ratio is expected to be not higher than 2.2 for the full year 2016. The Management Board of Orange Polska S.A. confirms the above-mentioned forecast based on analysis of financial results for the 9 months ended 30 September 2016.

## V. Factors which, in the opinion of the Group, may affect its results over at least the next quarter

Factors that, in the Management Board's opinion, have influence on the Group's operations or may have such influence in the near future are presented in Section 4 of Management Board's Report on the Activity of Orange Polska Group in the first half of 2016 as well as in the current report 50/2016 published on 26 July 2016. Additionally, threats and risks that may impact the Group's operational and financial performance are reviewed in detail in the Chapter IV of the above mentioned Report.

# VI. Foreign exchange rates

The statement of financial position data as at 30 September 2016 and 31 December 2015 presented in the table "Selected financial data" was translated into Euro at the average exchange rate of the National Bank of Poland ("NBP") at the end of the reporting period. The income statement data, together with the statement of comprehensive income and statement of cash flows data for the 9 months ended 30 September 2016 and 2015, was translated into Euro at an exchange rate which is the arithmetical average of the average NBP rates published by the NBP on the last day of each month of the 9 months periods ended 30 September 2016 and 2015.

The exchange rates used in the translation of the statement of financial position, income statement, statement of comprehensive income and statement of cash flows data are presented below:

|  | 30 September 2016 | 31 December 2015 | 30 September 2015 |
|--|-------------------|------------------|-------------------|
| Statement of financial position  | 4.3120 PLN        | 4.2615 PLN       | Not applicable    |
| Income statement,<br>statement of comprehensive income,<br>statement of cash flows | 4.3688 PLN        | Not applicable   | 4.1585 PLN        |