Current Report 15/2026

Orange Polska S.A., Warsaw, Poland
27 July 2026

Pursuant to Article 17(1) of the Regulation (EU) No. 596/2014 of the European Parliament and of the Council of 16 April 2014 on market abuse (market abuse regulation) and repealing Directive 2003/6/EC of the European Parliament and of the Council and Commission Directives 2003/124/EC, 2003/125/EC and 2004/72/EC, the Management Board of Orange Polska S.A. hereby provides selected financial and operating data related to the activities of the Orange Polska Capital Group ("the Group", "Orange Polska") for 2Q and 1H 2026.

Disclosures on performance measures have been presented in the Note 2 to Condensed IFRS Interim Consolidated Financial Statements of the Orange Polska Group for the 6 months ended 30 June 2026 (available at https://www.orange-ir.pl/results-center/).

Orange Polska reports strong performance in 2Q 2026 and increases its full-year guidance

Key highlights:

- **Strong financial results:**
  - **2Q revenues at PLN 3,500m, +12.3% yoy,** fuelled by excellent performance of all business engines: core telecom services (+5% yoy), IT&IS (+50%), Wholesale (+17%)
  - **2Q EBITDAaL at PLN 929m, +3.1% yoy** reflecting strong underlying trends and cost transformation
  - **1H Organic Cash Flow at PLN 493m, +43% yoy** driven by EBITDAaL growth and real estate sales
- **Full-year guidance upgrade**
  - Strong 1H performance boosts full-year revenue, EBITDAaL and Organic Cash Flow guidance. We now expect above 6% yoy EBITDAaL growth and at least PLN 1.2bn of OCF, so over 20% yoy growth.
- **Strong commercial performance**
  - **Solid growth of customer bases, especially in mobile & fibre coupled with improved ARPO dynamics**. Orange Polska was again the market leader in mobile number portability in 2Q.

key figures (PLN million)	2Q 2026	Change comparable basis[1]	Change reported basis	1H 2026	Change comparable basis[1]	Change reported basis
Revenue	3,500	+12.3%	+10.8%	6,683	+7.6%	+5.9%
EBITDAaL	929	+3.1%	+4.3%	1,842	+6.2%	+7.5%
EBITDAaL margin	26.5%	-2.4 p.p.	-1.7 p.p.	27.6%	-0.4%	+0.4%
operating income	429		+2.1%	872		+19.1%
net income	281		+2.5%	576		+23.8%
eCapex	425		+15.5%	725		-9.3%
organic cash flow	407		-6.0%	493		+43.3%

[1] *comparable base (cb) following sale of Orange Energia in June 2025*

Commenting on 2Q 2026 performance, Liudmila Climoc, Chief Executive Officer, said:

"*Our second quarter results reflected strong execution across the business and continued progress in delivering our transformation strategy.*

In core telecom services, our customer focus and competitive product offering continued to attract new clients. Customer bases grew at a healthy pace, particularly in mobile and fibre. I am particularly pleased that Orange Polska was once again the leader in mobile number portability for the second consecutive quarter, with a net gain of 20,000 customers. This demonstrates the strength of our multi-brand strategy and confirms that customers continue to value the quality of our always-on connectivity. Strong customer growth was accompanied by improving ARPO trends, reflecting our disciplined approach to balancing volume and value.

The quarter was particularly strong in B2B, with IT & Integration Services revenues increasing by 50%, driven primarily by the cumulative effect of wins of contracts in digital transformation. Importantly, this growth was accompanied by improved profitability. We also continue to expand into attractive new markets, securing our first major contract in the defence sector. This demonstrates that our technology and infrastructure can answer even most demanding clients' needs and represents an important step in building a long-term value in this area.

Wholesale also delivered excellent performance, with revenues increasing by 17%, supported by growth in infrastructure rental and wholesale fibre access, more than off-setting the absence of revenues from the national roaming contract.

These commercial achievements were accompanied by continued progress in our transformation programme, focused on operational excellence and optimisation of our business model, in line with our Lead the Future strategy.

Looking ahead, our priorities remain clear: sustaining strong commercial momentum, launching new transformation initiatives, and developing new avenues that will support long-term value creation."

Results Review

➢ 2Q revenue +12.3% yoy driven by excellent performance of all business engines

Revenues totalled PLN 3,500 million in 2Q 2026 and were up by PLN 382 million +12.3% year-on-year (on comparable basis) due to excellent performance of all business engines. Core telecom services (combined revenues of convergence, mobile-only and broadband-only) increased by 4.9% year-on-year, supported by unwavering dynamics of their respective customer bases and ARPO. IT&IS revenues rose by a spectacular 50% year-on-year, driven by the accumulation of contracts linked to digital transformation and infrastructure upgrades. Wholesale revenues (excluding legacy services) rose by 17% year-on-year, driven by infrastructure contracts and consistent growth from wholesale fibre access, offsetting the end of the national roaming contract. Equipment revenues increased 19% year-on-year fuelled by better consumer demand and a large IoT contract for the energy sector.

➢ Commercial activity: Solid growth of customer bases and improving ARPO dynamics

- **+4%** yoy growth of post-paid **mobile handset customers**, +85k net adds in 2Q
  - Mobile-only handset ARPO +2.1% yoy
- **+10%** yoy growth of **fibre retail customers**, +38k net adds in 2Q
  - 10.4 million households connectable with FTTH
  - Fixed broadband-only ARPO +4.3% yoy
- **+3%** yoy growth of **B2C convergent customers**, +11k net adds in 2Q
  - Convergent ARPO +4.5% yoy

KPI ('000)	2Q 2026	2Q 2025	Change
convergent customers (B2C)	**1,881**	**1,822**	**3.3%**
mobile accesses (SIM cards)	**20,815**	**19,135**	**8.8%**
post-paid	16,430	14,870	10.5%
o/w mobile handset	9,700	9,357	3.7%
pre-paid	4,385	4,265	2.8%
fixed broadband accesses (retail)	**2,958**	**2,913**	**1.5%**
o/w fibre	1,799	1,642	9.6%

KPI (PLN)	2Q 2026	2Q 2025	Change
convergent ARPO	**134.7**	**128.9**	**4.5%**
mobile handset-only ARPO	**30.5**	**29.8**	**2.1%**
fixed broadband-only ARPO	**72.2**	**69.2**	**4.3%**

Mobile handset customer base increased 85 thousand in 2Q or 4% year-on-year. This strong growth was fuelled by all our B2C offers and B2B. Mobile-only handset ARPO stood at PLN 30.5 and increased by 2.1% year-on-year, improving its dynamics versus previous quarters. The key driver of the growth is 7% year-on-year growth of ARPO of the main Orange brand on the consumer market.

Total **fixed broadband customer** base expanded by 8 thousand in 2Q or by 2% year-on-year. Fibre customers base expanded by 38 thousand quarter-on-quarter or 10% year-on-year. Already 61% of our broadband customer base uses fibre. The legacy copper broadband technologies customer base continued to decrease and was lower by 33 thousand versus previous quarter. In preparation for the future gradual decommissioning of the copper network, from the beginning of 2026, our offer no longer includes broadband based on copper technologies. ARPO from broadband-only services stood at PLN 72.2 and grew by 4.3% year-on-year benefitting from our value strategy and growing share of fibre customers (fibre generates higher ARPO versus other technologies).

Strong net customer additions in mobile and fibre will serve as a pool for future growth in convergence, unlocking its further potential. This takes into account the high penetration of convergence within our fixed broadband customer base and reflects the approach outlined in the *Lead the Future* strategy.

B2C convergent customer base increased by 11 thousand in 2Q or by 3% year-on-year, reaching 1.88 million. ARPO from convergent customers improved its dynamics growing by 4.5% year-on-year to PLN 134.7 owing to our value strategy, good demand for content and higher speed fibre offers.

Pre-paid customer base increased by 38 thousand in 2Q and was up 3% year-on-year. ARPO from pre-paid offers stood at PLN 15.6 decreasing 6.6% year-on-year, due to one-off ARPO gains in 2025.

➢ 2Q EBITDAaL +3.1% yoy reflecting strong underlying trends and cost discipline

EBITDAaL for 2Q 2026 was PLN 929 million and was up 3.1% year-on-year or PLN 28 million (on a comparable basis). It embedded very strong underlying performance, considering that in 2Q 2025 we recognized a positive one-off gain of PLN 75 million related to additional margin on network rollout for Światłowód Inwestycje (FiberCo). EBITDAaL growth was driven by direct margin, which increased by a strong 6.1% year-on-year, supported by the robust performance of the core business in both retail and wholesale. Indirect costs increased PLN 81 million year-on-year or were broadly flat excluding aforementioned impact of the one-off. It reflects a positive impact of the ongoing cost transformation programme, including efficiency gains in network operations, workforce, property costs and G&As.

➢ 1H net income up 24% yoy driven by EBITDAaL growth and high real estate disposals

Net profit for 1H 2026 was PLN 576 million and was up 24% year-on-year or PLN 111 million. Growth was driven by EBITDAaL (an increase of PLN 107 million year-on-year in 1H) and very high gain on sale of real estate which came in at PLN 82 million and increased by PLN 63 million year-on-year. These were partly offset by PLN 46 million year-on-year higher depreciation due to amortisation of new 5G licence and change in capex structure.

➢ 1H Organic Cash Flow up 43% yoy

Organic cash flow for 1H 2026 was PLN 493 million and was up 43% year-on-year or PLN 149 million. Growth was fuelled by EBITDAaL growth, lower cash capex expenditures and high proceeds from real estate disposals. Cash capex expenditures amounted to PLN 982 million and were PLN 208 million lower year-on-year mainly due to different phasing of investments through the year. Proceeds from real estate disposals amounted to PLN 135 million and were PLN 107 million higher year-on-year as we finalised a few large transactions. These were partly offset by higher working capital requirement linked mainly to growth of revenues.

Full-year guidance upgrade

Following strong 1H results and taking into account solid prospects for remainder of the year, the management has revised upwards full-year guidance regarding revenues, EBITDAaL and organic cash flow presented in the current report 5/2026 published on 18 February 2026. Financial results achieved in the first half of 2026 were better than previously expected, which reflected a number of market opportunities, the effective execution of our balanced commercial strategy, and the benefit of cost savings.

The details of the revision are presented in the table:

	2026 guidance as presented in February	2026 updated guidance
revenues yoy	low single digit growth*	Upgraded low-to-mid single digit growth*
EBITDAaL yoy	+3-5%*	Upgraded >+6%*
eCAPEX (PLN)	around 1.8 bn	Confirmed
Organic cash flow (PLN)	at least 1.1 bn	Upgraded at least 1.2 bn

**Growth on comparable basis following disposal of Orange Energia; details available on www.orange-ir.pl/resultscenter*

Realisation of this guidance will be monitored by the Company on an ongoing basis. Should there occur material change from the forecast, the Company will make a revision to the forecast and immediately publish it in the form of a current report.

Commenting on 2Q 2026 performance, Jacek Kunicki, Chief Financial Officer, said:

"*Our 2Q financial results were outstanding. Revenues noted a steep 12% dynamics, driven by strong achievements of all business lines supported by major contracts in B2B and wholesale. Profitable commercial growth was coupled with cost transformation as we are keeping our fixed costs of operations flat to secure high operating leverage. All this has translated into a very strong underlying EBITDAaL growth.*

As a result, our 1H results came in better than initially expected, reflecting a number of market opportunities, the effective execution of our balanced commercial volume and value-driven strategy, and the benefit of cost savings. As we are confident in the positive outlook for the remainder of the year, we are raising our full-year guidance for revenues, EBITDAaL and Organic Cash Flow. We now expect at least 20% growth of *cash generation in 2026. This underscores our strong focus on growth of our financial outputs which enables us to create value and share its results with our shareholders. I am pleased that our strong growth prospects are being appreciated by the market as Orange Polska shares delivered 46% total shareholder return in the first half of 2026."*

Reconciliation of operating performance measure to financial statements

Disclosures on performance measures have been presented in the Note 2 to Condensed IFRS Quarterly Consolidated Financial Statements of the Orange Polska Group for the 6 months ended 30 June 2026 (available at https://www.orange-ir.pl/results-center/).

in PLNm	2Q 2026	2Q 2025	1H 2026	1H 2025
Operating income	429	420	872	732
Less gains on disposal of fixed assets	-32	-15	-82	-19
Less gain on disposal of Orange Energia	0	-71	0	-71
Add-back of depreciation, amortisation and impairment of property, plant and equipment and intangible assets	542	511	1,077	1,031
Add share of loss of joint venture adjusted for elimination of margin earned on asset related transactions with joint venture	26	41	58	71
Interest expense on lease liabilities	-36	-38	-71	-74
Adjustment for the impact of employment termination programs and reorganisation costs	0	43	-12	43
Adjustment for the impact of deconsolidation of Orange Energia	0	10	0	22
EBITDAaL (EBITDA after Leases)	**929**	**901***	**1,842**	**1,735***

**Comparable base following sale of Orange Energia in June 2025*

Forward-looking statement

This press release contains forward-looking statements, including, but not limited to, statements regarding anticipated future events and financial performance with respect to our operations. Forward-looking statements can be identified by the fact that they do not relate strictly to historical or current facts. They often include words like 'believe', 'expect', 'anticipate', 'estimated', 'project', 'plan', 'adjusted' and 'intend' or future or conditional verbs such as 'will,' 'would,' or 'may.' Factors that could cause actual results to differ materially from expected results include, but are not limited to, those set forth in our Registration Statement, as filed with the Polish securities and exchange commission, the competitive environment in which we operate, changes in general economic conditions and changes in the Polish and/or global financial and/or capital markets. Forward-looking statements represent management's views as of the date they are made, and we assume no obligation to update any forward-looking statements for actual events occurring after that date. You are cautioned not to place undue reliance on our forward-looking statements.

Invitation to Orange Polska's 2Q 2026 results presentation

28 July 2026

Start at 11:00 am CET
11:00 (Warsaw) / 10:00 (London) / 05:00 (New York)

The presentation will take place on-line. It will be available via a live conference call.

To attend the conference please dial:

Poland: 0048 22 124 49 59
France: 0033 1758 50 878
Germany: 0049 30 25 555 323
United Kingdom: 0044 203 984 9844
United States: 001 718 866 4614

Conference code: 411064

or click on the link for web dial in:

https://mm.closir.com/slides?id=411064

You will be able to ask voice questions as well by telephone as by connecting via web dial in.

The recording from the conference call will be later available on the IR website.

Orange Polska Group Consolidated

Income statement

amounts in PLN millions	2025 1Q	2025 2Q	2025 3Q	2025 4Q	2025 FY	2026 1Q	2026 2Q
	IFRS16	IFRS16	IFRS16	IFRS16	IFRS16	IFRS16	IFRS16
Revenues							
Mobile services only	**766**	**780**	**806**	**784**	**3,136**	**784**	**801**
Fixed services only	**436**	**435**	**431**	**431**	**1,733**	**429**	**430**
Narrowband	100	97	93	90	380	87	84
Broadband	227	228	228	231	914	232	234
B2B Network Solutions	109	110	110	110	439	110	112
Convergent services B2C	**680**	**697**	**714**	**725**	**2,816**	**738**	**754**
Equipment sales	**407**	**374**	**426**	**544**	**1,751**	**383**	**446**
IT and integration services	**389**	**401**	**494**	**527**	**1,811**	**417**	**600**
Wholesale	**395**	**405**	**436**	**459**	**1,695**	**410**	**444**
Mobile wholesale	203	219	237	235	894	195	211
Fixed wholesale	146	147	151	154	598	165	182
Other	46	39	48	70	203	50	51
Other revenues	**80**	**66**	**22**	**23**	**191**	**22**	**25**
Total revenues	**3,153**	**3,158**	**3,329**	**3,493**	**13,133**	**3,183**	**3,500**
Labour expenses*	(399)	(388)	(354)	(386)	(1,527)	(399)	(398)
External purchases*	**(1,827)**	**(1,819)**	**(1,939)**	**(2,113)**	**(7,698)**	**(1,800)**	**(2,059)**
- Interconnect expenses	(318)	(333)	(355)	(356)	(1,362)	(340)	(353)
- Network and IT expenses	(247)	(254)	(256)	(280)	(1,037)	(236)	(252)
- Commercial expenses	(728)	(693)	(842)	(925)	(3,188)	(683)	(884)
- Other external purchases*	(533)	(539)	(486)	(553)	(2,111)	(541)	(570)
Other operating incomes & expenses*	106	156	68	95	425	111	88
Impairment of receivables and contract assets	(41)	(32)	(26)	(39)	(138)	0	(18)
Amortization of right-of-use assets	(134)	(146)	(143)	(153)	(576)	(147)	(148)
Interest expense on lease liabilities	(36)	(38)	(36)	(36)	(146)	(35)	(36)
EBITDAaL (EBITDA after Leases)	**822**	**891**	**899**	**861**	**3,473**	**913**	**929**
% of revenues	*26.1%*	*28.2%*	*27.0%*	*24.6%*	*26.4%*	*28.7%*	*26.5%*
Gain on sale of Orange Energy shares	0	71	(11)	0	60	0	0
Gains on disposal of fixed assets	4	15	23	23	65	50	32
Depreciation, amortisation and impairment of property, plant and equipment and intangibles assets	(520)	(511)	(541)	(572)	(2,144)	(535)	(542)
Share of profit/ (loss) of joint venture adjusted for elimination of margin earned on asset related transactions with joint venture*	(30)	(41)	(33)	(26)	(130)	(32)	(26)
Add-back of interest expense on lease liabilities	36	38	36	36	146	35	36
Adjustment for the impact of significant risks, employment termination and reorganization costs*	0	(43)	(2)	(151)	(196)	12	0
Operting income	**312**	**420**	**371**	**171**	**1,274**	**443**	**429**
% of revenues	*9.9%*	*13.3%*	*11.1%*	*4.9%*	*9.7%*	*13.9%*	*12.3%*
Finance costs, net	(80)	(88)	(94)	(83)	(345)	(89)	(90)
- Interest income	21	24	23	21	89	19	19
- Interest expense on lease liabilities	(36)	(38)	(36)	(36)	(146)	(35)	(36)
- Other interest expense and financial charges	(51)	(53)	(57)	(48)	(209)	(44)	(47)
- Discounting expense	(19)	(19)	(24)	(23)	(85)	(25)	(25)
- Foreign exchange gains/ (losses)	5	(2)	0	3	6	(4)	(1)
Income tax	(41)	(58)	(49)	(19)	(167)	(59)	(58)
Consolidated net income	**191**	**274**	**228**	**69**	**762**	**295**	**281**

**Labour expenses, other external purchases and other operating incomes & expenses exclude adjustment due to employment termination program and some costs related to acquisition, disposal and integration of subsidiaries, and for elimination of margin earned on transactions with joint venture.*

Orange Polska Group key performance indicators

Customer base (in thousands)	2025				2026	
	1Q	2Q	3Q	4Q	1Q	2Q
B2C convergent customers	**1,800**	**1,822**	**1,840**	**1,855**	**1,870**	**1,881**
Fixed broadband access						
FTTH	1,605	1,642	1,685	1,727	1,761	1,798
HFC (Hybrid Fibre Coaxial)						1
xDSL	671	642	610	580	548	515
Wireless for fixed	622	629	635	639	641	644
Retail broadband - total	**2,898**	**2,913**	**2,930**	**2,945**	**2,950**	**2,958**
o/w B2C convergent	*1,800*	*1,822*	*1,840*	*1,855*	*1,870*	*1,881*
TV client base						
IPTV	954	969	984	999	1,008	1,020
DTH (TV over Satellite)	39	37	35	33	31	29
TV for wireless for fixed customers	0	3	5	8	11	14
TV client base - total	**993**	**1,008**	**1,024**	**1,039**	**1,050**	**1,064**
o/w B2C convergent	*890*	*901*	*911*	*919*	*925*	*932*
Mobile accesses						
Post-paid						
Mobile Handset	*9,271*	*9,357*	*9,465*	*9,543*	*9,615*	*9,700*
Mobile Broadband	*561*	*557*	*554*	*547*	*541*	*535*
M2M	*4,801*	*4,956*	*4,991*	*5,669*	*5,730*	*6,195*
Total post-paid	**14,634**	**14,870**	**15,011**	**15,758**	**15,886**	**16,430**
o/w B2C convergent	*3,229*	*3,265*	*3,300*	*3,328*	*3,346*	*3,364*
Pre-paid	**4,262**	**4,265**	**4,382**	**4,372**	**4,347**	**4,385**
Total	**18,895**	**19,135**	**19,393**	**20,131**	**20,233**	**20,815**
High speed broadband household connectable:	**9,159**	**9,498**	**9,695**	**9,938**	**10,115**	**11,298**
o/w FTTH households connectable	**9,159**	**9,498**	**9,695**	**9,938**	**10,115**	**10,374**
Own network	3,829	3,845	3,872	3,997	4,016	4,033
Światłowód Inwestycje (50% owned FiberCo)	2,159	2,232	2,301	2,372	2,437	2,513
Other FiberCos	3,170	3,421	3,521	3,568	3,663	3,828
o/w Hybrid Fibre Coaxial (HFC)						924
Wholesale customers						
WLR	*143*	*139*	*134*	*129*	*123*	*119*
Bitstream access	*221*	*233*	*246*	*263*	*280*	*297*
o/w fibre	*165*	*178*	*194*	*213*	*232*	*251*
LLU	*22*	*21*	*20*	*19*	*17*	*16*
Fixed telephony accesses						
PSTN	970	944	917	886	854	822
VoIP	1,322	1,332	1,307	1,287	1,256	1,222
Total retail main lines	**2,291**	**2,276**	**2,224**	**2,173**	**2,110**	**2,044**

Quarterly ARPO in PLN per month	2025				2026	
	1Q	2Q	3Q	4Q	1Q	2Q
Convergent services B2C	127.0	128.9	130.5	131.3	132.3	134.7
YoY %	*4.2%*	*4.5%*	*3.6%*	*4.0%*	*4.2%*	*4.5%*
Fixed services only - broadband	68.5	69.2	69.6	70.3	71.0	72.2
YoY %	*4.6%*	*5.0%*	*4.1%*	*4.6%*	*3.7%*	*4.3%*
Mobile services only	23.5	23.8	24.4	23.5	23.4	23.8
YoY %	*6.8%*	*4.3%*	*4.7%*	*1.2%*	*-0.4%*	*-0.1%*
Post-paid excl M2M	28.3	28.4	29.0	28.5	28.5	29.0
Mobile Handset	*29.8*	*29.8*	*30.5*	*30.0*	*30.0*	*30.5*
YoY %	*1.3%*	*0.0%*	*0.5%*	*0.2%*	*0.9%*	*2.1%*
Mobile Broadband	*11.5*	*11.4*	*11.3*	*10.9*	*10.7*	*10.8*
Pre-paid	16.1	16.7	17.3	15.8	15.4	15.6
Fixed services only - voice	35.4	35.3	35.0	35.1	34.9	35.3

Other mobile operating statistics	2025				2026	
	1Q	2Q	3Q	4Q	1Q	2Q
DATA AUPU in GB						
post-paid	10.9	11.4	10.9	10.9	10.9	11.7
pre-paid	13.9	14.3	15.4	17.0	18.4	19.1
blended	11.8	12.3	12.3	12.8	13.3	14.0
Quarterly mobile customer churn rate (%)						
post-paid	2.0	1.8	1.9	2.0	1.9	1.9
pre-paid	10.3	10.7	9.9	11.4	11.4	11.2

Employment structure of Group as reported **Active full time equivalents (end of period)**	2025				2026	
	1Q	2Q	3Q	4Q	1Q	2Q
Orange Polska	**8,545**	**8,338**	**8,190**	**8,143**	**8,061**	**7,825**
50% of Networks	371	379	379	386	369	354
Total	8,915	8,717	8,569	8,529	8,429	8,179

Terms used:

ARPO – average revenue per offer

Churn rate – the number of customers who disconnect from a network divided by the weighted average number of customers in a given period.

Convergent services – Revenues from B2C convergent offers (excluding equipment sales). A convergent offer is defined as an offer combining at least a broadband access (FTTH, xDSL or wireless for fixed) and a mobile voice contract (excluding MVNOs) with a financial benefit. Convergent services revenues do not include incoming and visitor roaming revenues.

Convergent services B2C ARPO – The average monthly revenues from convergent services generated by retail customers (B2C) divided by the **average** number of B2C convergent customers in a given period.

Data Average Usage per User (Data AUPU) – The average monthly total usage of gigabytes divided by the average number of mobile SIM cards (ex M2M and mobile broadband) in a given period.

Fixed broadband-only services – Revenues from fixed broadband offers (excluding B2C convergent offers and equipment sales), including TV and VoIP services.

Fixed broadband-only services ARPO – The average monthly revenues from fixed broadband only services divided by the average number of accesses in a given period.

Household connectable with fibre - an apartment in multi-family building or a single family house within the reach of our fibre to the home service that allows to provide service with a speed of at least 300Mb/s

Mobile-only services – Revenues from mobile offers (excluding consumer market convergent offers) and Machine to Machine (M2M) connectivity. Mobile-only services revenues do not include equipment sales and incoming and visitor roaming revenues.

Mobile-only services ARPO – The average monthly retail revenues from mobile only services excluding M2M connectivity, divided by the average number of SIM cards (excluding M2M) in a given period.

Mobile-only broadband ARPO – The average monthly retail revenues from SIM cards dedicated to mobile broadband access (excluding B2C convergent offers and equipment sales) divided by the average number of these SIM cards in a given period.

Mobile-only handset ARPO – The average monthly retail revenues from SIM cards dedicated to mobile handset access (excluding B2C convergent offers and equipment sales) divided by the average number of these SIM cards in a given period.

ROCE- Return on capital employed (pre-tax basis) = EBIT (ex. extraordinary items) / (Shareholder's Equity + Average net debt)